

GILPIN AMBULANCE AUTHORITY  
NOTICE OF MEETING AND AGENDA  
Wednesday, October 18, 2023, 09:00 a.m.  
Gilpin County Court House Commissioners Chambers

- I) Call to Order
- II) Roll Call
- III) Additions/Amendments to the Agenda
- IV) Conflicts of Interest
- V) Consideration of Minutes: September 27, 2023, and October 6, 2023 Special Meeting
- VI) Financial Report
  - a) Balance Sheet September 2023
  - b) P&L Budget to Actual September 2023
  - c) List of Bills – 9/25 – 10/16/2023
- VII) Authority Manager Report
  - a) Activity Summary
- VIII) Administrative Officer’s Report
  - a) Billing summary September 2023
  - b) Call Summary September 2023
- IX) Old Business
  - a) None
- X) New Business
  - a) Policy Manual
- XI) 2024 Budget review and discussion
  - a) Public Hearing for 2024 budget
- XII) Action Items
  - a) Resolution 03-2023 – 2024 Budget Resolution
- XIII) Public Comment
- XIV) Executive Session: As needed.
- XV) Board Comment
- XVI) Next Meeting November 8, 2023 – 9 am
- XVII) Adjourn Meeting

# Gilpin Ambulance Authority

## Regular Monthly Meeting

September 27, 2023

### **Call to Order/Roll Call**

The board of director's meeting for Gilpin Ambulance Authority was called to order at 09:00 AM August 16, 2023, in the Gilpin County Commissioner's Chambers by President Buddy Schmalz.

Board members present were Marcia Enloe, Lynnette Hailey, Ray Rears, Buddy Schmalz, and Chris Woolley

Others present were Manager Cody Carroll, Administrative Officer Erin Gibbs, and GAA Legal Counsel Kathryn Winn

### **Additions or Amendments to the Agenda**

Request by Ray Rears to add Apex lease and follow up on county dispatch services to new business.

### **Conflict of Interest**

None

### **Consideration of Minutes**

A motion was made by Lynnette Hailey to approve the minutes from August 16, 2023, seconded by Ray Rears Motion carries unanimously. Chris Woolley abstained.

### **Financial Report**

#### **Balance Sheet/P&L**

Review and discussion of financials from August 31, 2023

Cody explained some items on the P&L that are over budget.

Under uncategorized expenses new training dummies that were to replace dummies borrowed from St Anthony Hospital that were destroyed by previous employees.

Service contracts include the monitor lease contract

Maintenance costs have been very expensive due to increased maintenance \$14,000 to repair the DEF system on one of the ambulances

#### **Presentation of Bills**

Bills were reviewed. A motion was made by Lynnette Hailey, seconded by Ray Rears to approve the list of bills from August 11 – September 25, 2023, in the amount of \$127,324.22. Motion carries unanimously.

### **Authority Manager Report**

#### **Activity Summary**

Review and Discussion of the manager's activity. Discussion over background checks.

### **Administrative Officer's Report**

#### **Billing Summary**

Review and discussion of the billing summary for August 2023.

#### **Call Summary**

Review and discussion of the call summary for August 2023.

### **Old Business**

#### **2024 Budget Discussion**

2024 Budget Discussed. Erin mentioned that all of the items highlighted on the budget are different than what was presented in August. Call revenue was increased for both 2023 and 2024.

Beginning Fund balance discussion related to the difference between the 2023 adopted beginning fund balance and the projected 2023 beginning fund balance audited ending fund balance and the 2023. The question was what

# Gilpin Ambulance Authority

## Regular Monthly Meeting

September 27, 2023

happened to cause a \$137,137.69 difference between the two. Erin said she would look into it and provide an explanation and/or adjustment to the board by the end of the week.

The board would like to see salaries broken out for regular salaries to include built in overtime and a separate line item for unscheduled overtime.

### Employee Bonuses

Employee bonuses were discussed with \$20/per month of full-time employment. Ray Rears made a motion to approve bonuses for 2023 in the amount of \$35,000, seconded by Lynnette Hailey, motion carries unanimously.

### Vehicles

Cody discussed a situation where we were down to 3 ambulances with 3 in the shops leaving us without a backup. The delay in getting new ambulances is a problem with finding chassis, Frazer was able to find 2 chassis. Cody is requesting for permission to move forward with the purchase of 2 chassis this year, one would be a prepaid expense to 2024 and applied to the grant funding. The other would be part of a proposed lease purchase with deferred payments to 2025.

A resolution is required to approve Cody to agree to the lease purchase. In order to move on the chassis before they are sold the resolution needs to be discussed, approved and voted on as soon as possible. The board said that they would review it at our October meeting however there is a request to move the October meeting due to trainings the week before. It was agreed that a special meeting would be held the first week in October to move forward. The board would like to see the full proposal for the lease purchase at that meeting, tentatively scheduled for October 3<sup>rd</sup>.

### Apex Lease

Ray wanted to let everyone know that the rate of the lease will stay the same.

### County Dispatch Follow Up

The county would like to have an agreement in place between Gilpin Ambulance and Gilpin County for dispatch services. This will be drafted by the county.

### **New Business**

#### EMTS Grant

Cody requested to move forward on purchasing stretchers for the grant in 2024.

### Move October Board Meeting

Request to move the October board meeting to the 18<sup>th</sup> with a special meeting as needed.

### Changing Fiscal Year

Kathryn said that as a Governmental Authority we cannot change the Fiscal Year

### **Action items**

None

### **Public Comment**

None

### **Executive Session – 10:12 – 10:31**

Executive Session: Executive Session pursuant to Section 24-6-402(4)(b) C.R.S. for a conference with the Authority's general counsel regarding specific legal advice regarding a demand letter and investigation into a former employee.

# Gilpin Ambulance Authority

Regular Monthly Meeting

September 27, 2023

## **Board Comment**

None

## **Next meeting**

October 18, 2023 @ 09:00 am.

Meeting adjourned @ 10:32 AM

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Ray Rears, Secretary/Treasurer

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Erin Gibbs, Recording Secretary

# Gilpin Ambulance Authority

Special Zoom Meeting

October 6, 2023

## **Call to Order/Roll Call**

The board of director's special zoom meeting for Gilpin Ambulance Authority was called to order at 09:00 AM October 6, 2023, in the Gilpin County Commissioner's Chambers by President Buddy Schmalz.

Board members present were Lynnette Hailey, Ray Rears, Buddy Schmalz, and Chris Woolley with Marcia Enloe absent

Others present were Manager Cody Carroll and Administrative Officer Erin Gibbs

## **Additions or Amendments to the Agenda**

None.

## **Conflict of Interest**

None

## **Vehicle Chassis and Lease Purchase Discussion**

Cody said that the vehicle replacement plan shows that an ambulance would be replaced in 2024 and one in 2025. This would replace a 2011 and a 2013 both over 100,000 miles. Other ambulances include two 2016, 2019, and 2022. The reason for replacing both ambulances now is to secure 2 chassis. One would be partially covered by the 2024 EMTS Grant and the other would be a lease purchase deferred to the 2025 Budget. The new chassis are F550s and are more expensive than the lighter Chassis.

## **Request to expend funds for one chassis in 2023 as a prepaid expense applied to the 2024 budget for the EMTS awarded 2024**

As of 10/06/2023 we have \$769,100 in the bank and the chassis for the grant ambulance is \$73,905.00. Wanting to purchase it now to secure the chassis. We have the PO that specifies that we can start moving forward on the project starting 9/21/2023. The state allowed maximum reimbursement for an ambulance and associated equipment is \$224,473.58 with a maximum state contribution at \$112,236.79 making GAA's responsibility \$162,841.79. The chassis will not be fully reimbursed, only partially. The board requested that the information that was provided was confusing and should be spelled out in the future when applying for future grants, to clarify how much the state would be reimbursing for the purchase of the equipment and/or ambulances since they are not reimbursing for the full half of the total purchase price of the ambulance and associated equipment.

Ray moved to approve of the purchase of the chassis in the amount of \$73,905 that is partially funded by the EMTS grant seconded by Chris Woolley, motion passes unanimously.

## **Review of Leasing 2 lease financing proposal with payment deferral to the 2025 budget**

No penalty for paying the lease finance early. Ray moved to go with the 7 year financing with 6.12 percent at \$20,302.54 per month starting in 2025. Seconded by Chris Woolley. Motion passes unanimously for resolution 02-2023

# Gilpin Ambulance Authority

Special Zoom Meeting

October 6, 2023

## **Action items**

Vote to approve to expend funds for one chassis in 2023 as a prepaid expense applied to the 2024 budget.

Resolution 02-2023 – The Gilpin Ambulance Authority Board of Directors authorizes Chief Cody Carroll to enter into a 5 or 7 year Lease Purchase Agreement with Leasing 2, Inc. to finance the purchase of a new ambulance in the amount of \$273,905 purchased from Frazer.

## **Public Comment**

None

## **Board Comment**

None

## **Next meeting**

October 18, 2023 @ 9:00 am.

Meeting adjourned @ 9:30 AM

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Ray Rears, Secretary/Treasurer

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Erin Gibbs, Recording Secretary

**Gilpin Ambulance Authority**  
**Balance Sheet**  
As of September 30, 2023

	Sep 30, 23
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
BOK Operating Account	491,062.94
BOK EFT account	285,809.35
BOK HRA Account Restricted	37,010.49
BOK Supply Account	1,584.04
<b>Total Checking/Savings</b>	815,466.82
<b>Other Current Assets</b>	
<b>AR - Net</b>	
Allowance for Doubtful Accounts	-211,105.00
AR - Net - Other	446,955.32
<b>Total AR - Net</b>	235,850.32
<b>Prepaid Expenses</b>	675.00
<b>Inventory Asset</b>	9,486.21
<b>Total Other Current Assets</b>	246,011.53
<b>Total Current Assets</b>	1,061,478.35
<b>Fixed Assets</b>	
<b>Accumulated Depreciation</b>	-915,741.00
<b>Vehicles and Equipment</b>	1,328,756.66
<b>Total Fixed Assets</b>	413,015.66
<b>TOTAL ASSETS</b>	<b>1,474,494.01</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
Accounts Payable	-6,048.39
<b>Total Accounts Payable</b>	-6,048.39
<b>Credit Cards</b>	
Credit Card at Elan Financial	375.84
<b>Total Credit Cards</b>	375.84
<b>Other Current Liabilities</b>	
Accrued PTO	46,447.33
HRA liability	37,010.49
<b>Total Other Current Liabilities</b>	83,457.82
<b>Total Current Liabilities</b>	77,785.27
<b>Total Liabilities</b>	77,785.27
<b>Equity</b>	
<b>Investment in Fixed Assets</b>	413,215.00
<b>Net Income</b>	983,493.74
<b>Total Equity</b>	1,396,708.74
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>1,474,494.01</b>

**Gilpin Ambulance Authority**  
**Profit & Loss Budget vs. Actual**  
January through September 2023

	<u>Jan - Sep 23</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Income</b>				
Beginning Funds Available	710,506.36	511,793.93	198,712.43	138.83%
<b>Contributions</b>				
IGA Black Hawk	321,421.77	428,562.29	-107,140.52	75.0%
IGA Central City	115,151.40	153,535.16	-38,383.76	75.0%
IGA Gilpin County	491,318.73	655,091.61	-163,772.88	75.0%
<b>Total Contributions</b>	<u>927,891.90</u>	<u>1,237,189.06</u>	<u>-309,297.16</u>	<u>75.0%</u>
<b>Call Revenue</b>				
Income Patient and Insurance	322,250.59	375,000.00	-52,749.41	85.93%
Medicare-derived payments	109,127.75	100,000.00	9,127.75	109.13%
Collections-derived payments	29,989.52	20,000.00	9,989.52	149.95%
<b>Total Call Revenue</b>	<u>461,367.86</u>	<u>495,000.00</u>	<u>-33,632.14</u>	<u>93.21%</u>
<b>Grant Revenue</b>				
<b>DOLA Grant Revenue</b>				
DOLA operating	811,888.00	811,888.00		100.0%
<b>Total DOLA Grant Revenue</b>	<u>811,888.00</u>	<u>811,888.00</u>		<u>100.0%</u>
Colorado EMTS Grants	93,779.00	93,779.00		100.0%
Other grant revenue	5,000.00			
<b>Total Grant Revenue</b>	<u>910,667.00</u>	<u>905,667.00</u>	<u>5,000.00</u>	<u>100.55%</u>
<b>Other Revenue</b>				
Other Revenue	15,502.00			
CAID Supplemental	241,287.46			
<b>Total Other Revenue</b>	<u>256,789.46</u>			
<b>Total Income</b>	<u>3,267,222.58</u>	<u>3,149,649.99</u>	<u>117,572.59</u>	<u>103.73%</u>
<b>Gross Profit</b>	3,267,222.58	3,149,649.99	117,572.59	103.73%
<b>Expense</b>				
Uncategorized Expenses	2,549.88			
<b>Capital Expenditures</b>				
Ambulance purchase	276,253.58	200,000.00	76,253.58	138.13%
Capital (misc)	42,221.54	285,000.00	-242,778.46	14.82%
<b>Total Capital Expenditures</b>	<u>318,475.12</u>	<u>485,000.00</u>	<u>-166,524.88</u>	<u>65.67%</u>
<b>Administration</b>				
Reimbursable Expenses	1,707.80			
Accounting	8,070.81	12,000.00	-3,929.19	67.26%
Legal	24,722.50	10,000.00	14,722.50	247.23%
<b>Other</b>				
Admin Training	263.20	5,000.00	-4,736.80	5.26%
Discretionary	3,090.79	5,000.00	-1,909.21	61.82%
licensing/memberships	6,263.50	6,500.00	-236.50	96.36%
Manager Development	3,866.73	5,000.00	-1,133.27	77.34%
Professional Services	3,450.00	3,000.00	450.00	115.0%
<b>Total Other</b>	<u>16,934.22</u>	<u>24,500.00</u>	<u>-7,565.78</u>	<u>69.12%</u>
<b>Total Administration</b>	<u>51,435.33</u>	<u>46,500.00</u>	<u>4,935.33</u>	<u>110.61%</u>



**Gilpin Ambulance Authority**  
**Profit & Loss Budget vs. Actual**  
January through September 2023

	<u>Jan - Sep 23</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Operations and Maintenance</b>				
Property Maintenance	7,096.86	35,000.00	-27,903.14	20.28%
Communications R&M	2,707.46	5,000.00	-2,292.54	54.15%
Crew Quarters supplies	7,687.61	12,000.00	-4,312.39	64.06%
Disposable Medical Supplies	35,213.21	35,000.00	213.21	100.61%
Durable Medical Equipment	10,321.53	6,000.00	4,321.53	172.03%
Office Supplies/Postage/Fees	4,382.15	5,000.00	-617.85	87.64%
Property Lease	47,838.99	86,000.00	-38,161.01	55.63%
Property Liability Insurance	24,889.80	22,050.00	2,839.80	112.88%
Public Education/PR	1,570.65	2,000.00	-429.35	78.53%
Safety Gear		3,000.00	-3,000.00	
Service Contracts/Equip Lease	84,613.67	50,000.00	34,613.67	169.23%
Technology/Hardware/Software	7,116.73	7,000.00	116.73	101.67%
Telephone/TV/Internet	9,939.25	15,000.00	-5,060.75	66.26%
Training	11,010.01	7,000.00	4,010.01	157.29%
Uniforms	18,635.33	12,000.00	6,635.33	155.29%
Utilities	4,170.29	4,000.00	170.29	104.26%
<b>Vehicle expense</b>				
Fuel	23,392.67	32,000.00	-8,607.33	73.1%
Insurance	13,059.20	11,550.00	1,509.20	113.07%
Maintenance	58,270.73	40,000.00	18,270.73	145.68%
Tires	1,890.54	9,000.00	-7,109.46	21.01%
<b>Total Vehicle expense</b>	<u>96,613.14</u>	<u>92,550.00</u>	<u>4,063.14</u>	<u>104.39%</u>
<b>Total Operations and Maintenance</b>	<u>373,806.68</u>	<u>398,600.00</u>	<u>-24,793.32</u>	<u>93.78%</u>
<b>Personnel Expense</b>				
<b>Salaries</b>				
Salaries Admin	136,990.07	192,000.00	-55,009.93	71.35%
Salaries Regular	985,643.87	1,320,000.00	-334,356.13	74.67%
PTO	62,894.23	62,000.00	894.23	101.44%
Holiday stipends	4,800.00	8,000.00	-3,200.00	60.0%
<b>Total Salaries</b>	<u>1,190,328.17</u>	<u>1,582,000.00</u>	<u>-391,671.83</u>	<u>75.24%</u>
<b>Employee Benefits and Payroll</b>				
457(b) Admin Fess	2,369.47	3,000.00	-630.53	78.98%
457(b) employee contribution	-6,842.71			
457(b) employer match	33,043.54	56,000.00	-22,956.46	59.01%
Benefits HRA	17,703.04	27,600.00	-9,896.96	64.14%
Benefits Life AD& D STD LTD	11,071.63	18,000.00	-6,928.37	61.51%
Employee Wellness	128.00	1,000.00	-872.00	12.8%
Health Insurance	137,910.79	240,350.00	-102,439.21	57.38%
Payroll Service Fees	5,063.86	7,000.00	-1,936.14	72.34%
Payroll & Unemployment Taxes	100,647.04	130,000.00	-29,352.96	77.42%
Worker's Comp	46,039.00	54,600.00	-8,561.00	84.32%
<b>Total Employee Benefits and Payroll</b>	<u>347,133.66</u>	<u>537,550.00</u>	<u>-190,416.34</u>	<u>64.58%</u>
<b>Total Personnel Expense</b>	<u>1,537,461.83</u>	<u>2,119,550.00</u>	<u>-582,088.17</u>	<u>72.54%</u>
<b>Total Expense</b>	<u>2,283,728.84</u>	<u>3,049,650.00</u>	<u>-765,921.16</u>	<u>74.89%</u>
<b>Net Income</b>	<u><b>983,493.74</b></u>	<u><b>99,999.99</b></u>	<u><b>883,493.75</b></u>	<u><b>983.49%</b></u>

## Accounts Receivable Summary 2023

<i>AR Balance Date</i>	<b>Beginning Balance</b>	<b>Charges</b>	<b>Credits</b>	<b>Remaining Balance</b>	<b>Old Account Credits</b>	<b>Cash Payments</b>
<i>1/31/2023</i>	\$446,955.32	\$180,944.00	\$141,804.42	\$486,094.90	\$1,685.51	\$47,018.59
<i>2/28/2023</i>	\$486,094.90	\$130,546.00	\$84,126.66	\$532,514.24	\$3,789.40	\$46,902.62
<i>3/31/2023</i>	\$532,514.24	\$156,384.00	\$153,353.14	\$535,545.10	\$1,086.34	\$51,357.35
<i>4/30/2023</i>	\$535,545.10	\$171,758.00	\$59,090.90	\$648,212.20	\$1,295.29	\$35,601.62
<i>5/31/2023</i>	\$648,212.20	\$176,228.00	\$112,188.13	\$712,252.07	\$3,347.95	\$56,549.20
<i>6/30/2023</i>	\$712,252.07	\$127,826.43	\$350,965.26	\$489,113.24	\$1,846.32	\$51,428.45
<i>7/31/2023</i>	\$489,113.24	\$259,803.39	\$186,369.28	\$562,547.35	\$4,821.40	\$53,699.59
<i>8/31/2023</i>	\$562,547.35	\$196,869.04	\$177,006.56	\$582,409.83	\$3,748.78	\$75,631.62
<i>9/30/2023</i>	\$582,409.83	\$166,340.42	\$163,698.15	\$585,052.10	\$1,465.39	\$43,178.82
<i>10/31/2023</i>	\$585,052.10	\$0.00	\$0.00	\$585,052.10	\$0.00	\$0.00
<i>11/30/2023</i>	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<i>12/31/2023</i>	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total 2023</b>		<b>\$1,566,699.28</b>	<b>\$1,428,602.50</b>		<b>\$23,086.38</b>	<b>\$461,367.86</b>

<i>AR Balance Date</i>	<b>Beginning Balance</b>	<b>Charges</b>	<b>Sharp Credits</b>	<b>Remaining Balance</b>	<b>Old Account Credits</b>	<b>Cash Payments</b>
<i>1/31/2022</i>	\$296,612.16	\$76,296.90	\$105,851.70	\$267,057.36	\$2,806.57	\$36,476.10
<i>2/28/2022</i>	\$267,057.36	\$115,342.00	\$100,068.16	\$282,331.20	\$1,131.24	\$31,846.06
<i>3/31/2022</i>	\$282,331.20	\$135,760.00	\$97,445.51	\$320,645.69	\$744.08	\$43,834.59
<i>4/30/2022</i>	\$320,645.69	\$79,887.00	\$118,758.05	\$281,774.64	\$806.70	\$43,300.67
<i>5/31/2022</i>	\$281,774.64	\$97,414.00	\$47,458.87	\$331,729.77	\$1,172.26	\$22,909.44
<i>6/30/2022</i>	\$331,729.77	\$180,411.00	\$140,474.17	\$371,666.60	\$761.98	\$45,195.80
<i>7/31/2022</i>	\$371,666.60	\$75,470.00	\$140,983.30	\$306,153.30	\$2,545.63	\$33,254.64
<i>8/31/2022</i>	\$306,153.30	\$283,807.00	\$103,522.98	\$486,437.32	\$2,364.10	\$55,746.89
<i>9/30/2022</i>	\$486,437.32	\$120,412.00	\$130,355.58	\$476,493.74	\$920.12	\$65,400.50
<i>10/31/2022</i>	\$476,493.74	\$178,316.00	\$191,336.43	\$463,473.31	\$2,590.45	\$39,142.83
<i>11/30/2022</i>	\$463,473.31	\$128,954.00	\$171,442.73	\$420,984.58	\$1,578.81	\$53,960.35
<i>12/31/2022</i>	\$420,984.58	\$135,142.00	\$109,171.26	\$446,955.32	\$2,542.92	\$45,073.02
<b>Total 2022</b>		<b>\$1,607,211.90</b>	<b>\$1,456,868.74</b>		<b>\$19,964.86</b>	<b>\$516,140.89</b>



**Gilpin Ambulance Authority**  
**Fiscal YTD Summary - 01/01/23 to 09/30/23**

	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Totals
<b>Beginning AR</b>	\$446,955.32	\$486,094.90	\$532,514.24	\$535,545.10	\$648,212.20	\$712,252.07	\$489,113.24	\$562,547.35	\$582,409.83	<b>\$446,955.32</b>
<b>Charges/Invoices</b>	\$180,944.00	\$130,546.00	\$156,384.00	\$171,758.00	\$176,228.00	\$127,826.43	\$259,803.39	\$196,869.04	\$166,340.42	\$1,566,699.28
<b>Contractual Adjustments</b>	(\$86,327.26)	(\$46,512.35)	(\$94,225.88)	(\$34,689.52)	(\$63,913.58)	(\$101,414.58)	(\$68,497.30)	(\$108,168.39)	(\$66,125.46)	(\$669,874.32)
<b>Allowed Charges</b>	\$94,616.74	\$84,033.65	\$62,158.12	\$137,068.48	\$112,314.42	\$26,411.85	\$191,306.09	\$88,700.65	\$100,214.96	<b>\$896,824.96</b>
<b>Patient Discounts</b>	(\$1,803.23)	(\$250.00)	(\$3,149.72)	\$0.00	\$0.00	(\$2,788.00)	\$0.00	\$0.00	(\$391.30)	(\$8,382.25)
<b>Bad Debt</b>	\$250.00	\$0.00	\$0.00	\$1,813.00	\$0.00	(\$193,245.60)	(\$68,821.42)	\$0.00	(\$58,229.89)	(\$318,233.91)
<b>Bad Debt Recovery</b>	\$6,239.81	\$274.79	\$6,148.29	\$0.00	\$4,951.08	\$2,443.98	\$3,189.13	\$2,709.28	\$842.39	\$26,798.75
<b>Bankruptcy</b>	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Misc Adjustments</b>	(\$1,428.36)	(\$29.57)	\$0.00	\$0.00	\$0.00	(\$1,275.00)	\$0.00	\$0.00	\$0.00	(\$2,732.93)
<b>Total Adjustments</b>	\$3,258.22	(\$4.78)	\$2,998.57	\$1,813.00	\$4,951.08	(\$194,864.62)	(\$65,632.29)	\$2,709.28	(\$57,778.80)	<b>(\$302,550.34)</b>
<b>Medicare Payments</b>	(\$6,117.88)	(\$3,897.53)	(\$6,361.29)	(\$4,261.70)	(\$3,940.47)	(\$9,585.61)	(\$2,877.11)	(\$7,955.07)	(\$4,812.40)	(\$49,809.06)
<b>Medicaid Payments</b>	(\$9,863.33)	(\$4,879.13)	(\$12,283.61)	(\$1,031.64)	(\$9,883.08)	(\$11,448.84)	(\$7,413.78)	(\$14,408.68)	(\$7,389.49)	(\$78,601.58)
<b>Insurance Payments</b>	(\$23,129.69)	(\$14,304.89)	(\$31,452.55)	(\$11,826.61)	(\$31,471.73)	(\$23,473.05)	(\$29,376.52)	(\$40,248.23)	(\$19,366.88)	(\$224,650.15)
<b>Patient Payments</b>	(\$19,624.48)	(\$15,302.23)	(\$12,028.38)	(\$9,094.43)	(\$7,930.35)	(\$10,322.23)	(\$12,572.28)	(\$8,935.47)	(\$8,225.39)	(\$104,035.24)
<b>Total Payments</b>	(\$58,735.38)	(\$38,383.78)	(\$62,125.83)	(\$26,214.38)	(\$53,225.63)	(\$54,829.73)	(\$52,239.69)	(\$71,547.45)	(\$39,794.16)	<b>(\$457,096.03)</b>
<b>Insurance Refunds</b>	\$0.00	\$183.12	\$0.00	\$0.00	\$0.00	\$143.67	\$0.00	\$0.00	\$0.00	\$326.79
<b>Patient Refunds</b>	\$0.00	\$591.13	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.27	\$591.40
<b>Returned Checks</b>	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Refunds</b>	\$0.00	\$774.25	\$0.00	\$0.00	\$0.00	\$143.67	\$0.00	\$0.00	\$0.27	<b>\$918.19</b>
<b>Change in A/R</b>	\$39,139.58	\$46,419.34	\$3,030.86	\$112,667.10	\$64,039.87	(\$223,138.83)	\$73,434.11	\$19,862.48	\$2,642.27	<b>\$138,096.78</b>
<b>Ending A/R</b>	\$486,094.90	\$532,514.24	\$535,545.10	\$648,212.20	\$712,252.07	\$489,113.24	\$562,547.35	\$582,409.83	\$585,052.10	<b>\$585,052.10</b>
<b>Total Credits</b>	(\$141,804.42)	(\$84,126.66)	(\$153,353.14)	(\$59,090.90)	(\$112,188.13)	(\$350,965.26)	(\$186,369.28)	(\$177,006.56)	(\$163,698.15)	<b>(\$1,428,602.50)</b>
<b>BAD DEBT ACTIVITY</b>										
<b>Beginning Bad Debt</b>	(\$307,170.86)	(\$300,681.05)	(\$300,406.26)	(\$294,257.97)	(\$292,444.97)	(\$287,493.89)	(\$478,295.51)	(\$543,927.80)	(\$541,218.52)	<b>(\$307,170.86)</b>
<b>Accounts Sent to Bad Debt</b>	\$250.00	\$0.00	\$0.00	\$1,813.00	\$0.00	(\$193,245.60)	(\$68,821.42)	\$0.00	(\$58,229.89)	(\$318,233.91)
<b>Bad Debt Adjustments</b>	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Bad Debt Recovery</b>	\$6,239.81	\$274.79	\$6,148.29	\$0.00	\$4,951.08	\$2,443.98	\$3,189.13	\$2,709.28	\$842.39	\$26,798.75
<b>Ending Bad Debt</b>	(\$300,681.05)	(\$300,406.26)	(\$294,257.97)	(\$292,444.97)	(\$287,493.89)	(\$478,295.51)	(\$543,927.80)	(\$541,218.52)	(\$598,606.02)	<b>(\$598,606.02)</b>

## Gilpin Ambulance Authority AR Summary Report January through September 2023

	<u>Jan 23</u>	<u>Feb 23</u>	<u>Mar 23</u>	<u>Apr 23</u>	<u>May 23</u>	<u>Jun 23</u>	<u>Jul 23</u>	<u>Aug 23</u>	<u>Sep 23</u>	<u>TOTAL</u>
<b>Patient Pay</b>	11,937.08	9,094.82	6,358.66	9,862.14	3,140.50	5,342.90	15,913.92	8,772.07	7,438.00	77,860.09
<b>Collections</b>	1,389.46	6,455.41	1,980.73	1,991.80	6,061.18	3,129.96	3,878.92	2,892.09	1,620.01	29,399.56
<b>Insurance Providers</b>										
<b>Auto Ins</b>	0.00	2,102.00	0.00	0.00	0.00	847.08	0.00	0.00	0.00	2,949.08
<b>Commercial Ins</b>	15,228.03	13,874.03	13,774.22	11,836.28	25,401.06	8,809.45	14,286.73	25,269.39	20,481.95	148,961.14
<b>Medicaid</b>	6,631.01	6,467.84	13,927.22	1,031.64	9,883.08	11,448.84	4,184.66	18,733.64	5,037.45	77,345.38
<b>Medicare</b>	11,833.01	8,908.52	13,532.59	9,105.97	10,504.48	16,746.58	9,975.85	19,964.43	8,601.41	109,172.84
<b>Worker's Comp</b>	0.00	0.00	1,783.93	1,773.79	1,558.90	5,103.64	5,459.51	0.00	0.00	15,679.77
<b>Total Insurance Providers</b>	<u>33,692.05</u>	<u>31,352.39</u>	<u>43,017.96</u>	<u>23,747.68</u>	<u>47,347.52</u>	<u>42,955.59</u>	<u>33,906.75</u>	<u>63,967.46</u>	<u>34,120.81</u>	<u>354,108.21</u>
<b>TOTAL</b>	<u><u>47,018.59</u></u>	<u><u>46,902.62</u></u>	<u><u>51,357.35</u></u>	<u><u>35,601.62</u></u>	<u><u>56,549.20</u></u>	<u><u>51,428.45</u></u>	<u><u>53,699.59</u></u>	<u><u>75,631.62</u></u>	<u><u>43,178.82</u></u>	<u><u>461,367.86</u></u>

## Response/Call Volume Summary 2023

Monthly Comparison 1st Qtr	January						February						March					
	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023
Blood Draw	8	7	5	5	3	0	5	2	4	3	0	0	8	12	4	2	2	2
Call Cancelled	5	7	5	1	14	6	8	2	7	7	10	8	8	2	1	7	7	6
Dead On Scene	2	3	0	2	0	1	0	1	4	2	0	3	3	3	1	3	2	0
Life Alert	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
No Patient Found	1	4	10	7	6	3	0	8	5	7	3	3	4	5	3	10	4	3
No Transport	68	54	52	40	77	57	55	56	75	54	65	69	89	72	29	77	83	79
Standby	22	6	18	6	3	9	16	5	9	5	5	4	10	3	6	9	5	4
Treated, Transferred Care	3	0	0	0	0	2	0	0	1	0	0	1	0	0	0	0	0	1
Treated, Transported	57	66	58	56	51	61	56	43	61	41	48	76	64	70	25	55	80	62
<b>Totals</b>	<b>166</b>	<b>147</b>	<b>148</b>	<b>117</b>	<b>154</b>	<b>139</b>	<b>140</b>	<b>117</b>	<b>166</b>	<b>119</b>	<b>131</b>	<b>164</b>	<b>186</b>	<b>167</b>	<b>69</b>	<b>163</b>	<b>183</b>	<b>157</b>

Monthly Comparison 2nd Qtr	April						May						June					
	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023
Blood Draw	12	4	1	2	3	0	11	6	0	8	3	6	9	6	6	2	2	3
Call Cancelled	4	13	1	3	8	4	8	11	2	3	11	10	5	9	3	3	11	1
Dead On Scene	1	1	2	1	3	1	2	3	0	0	1	0	1	0	4	2	0	1
Life Alert	1	0	0	0	0	0	0	0	0	0	0	0	1	2	0	0	0	0
No Patient Found	4	0	0	8	1	6	4	0	2	10	3	5	2	5	2	14	7	5
No Transport	73	67	13	58	55	58	54	57	10	92	80	65	62	65	29	87	61	57
Standby	9	2	0	3	4	5	10	2	1	6	3	5	6	2	3	4	7	7
Treated, Transferred Care	2	0	0	0	0	0	1	0	1	0	3	3	0	0	2	0	1	0
Treated, Transported	69	58	9	58	43	61	73	46	26	48	68	71	59	57	38	56	72	90
<b>Totals</b>	<b>175</b>	<b>145</b>	<b>26</b>	<b>133</b>	<b>117</b>	<b>135</b>	<b>163</b>	<b>125</b>	<b>42</b>	<b>167</b>	<b>172</b>	<b>165</b>	<b>145</b>	<b>146</b>	<b>87</b>	<b>168</b>	<b>161</b>	<b>164</b>

Monthly Comparison 3rd Qtr	July						August						September					
	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023
Blood Draw	4	8	2	8	1	0	11	11	10	2	7	0	5	8	2	6	4	4
Call Cancelled	6	9	5	3	8	9	8	0	8	3	7	6	3	8	4	12	5	4
Dead On Scene	2	5	2	2	2	1	0	0	1	2	5	0	0	1	1	2	2	4
Life Alert	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
No Patient Found	2	3	2	7	2	5	0	4	2	10	6	4	4	4	3	3	6	7
No Transport	82	73	58	64	84	94	62	67	55	73	77	73	78	69	58	76	84	65
Standby	6	6	4	7	6	9	7	3	4	2	2	5	9	9	8	8	5	7
Treated, Transferred Care	0	0	2	0	1	3	0	1	2	0	2	4	0	2	0	0	1	2
Treated, Transported	67	65	51	56	77	73	69	55	56	86	80	71	69	41	53	78	64	75
<b>Totals</b>	<b>169</b>	<b>169</b>	<b>126</b>	<b>147</b>	<b>181</b>	<b>194</b>	<b>157</b>	<b>141</b>	<b>138</b>	<b>178</b>	<b>186</b>	<b>163</b>	<b>168</b>	<b>142</b>	<b>129</b>	<b>185</b>	<b>171</b>	<b>168</b>

Monthly Comparison 4th Qtr	October						November						December					
	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023
Blood Draw	8	5	4	5	3	0	7	3	4	2	0	0	4	7	1	0	0	0
Call Cancelled	7	2	2	14	3	0	0	1	7	8	4	0	5	5	6	9	10	0
Dead On Scene	0	3	1	3	3	0	0	3	1	1	3	0	4	1	3	2	2	0
Life Alert	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
No Patient Found	71	5	7	5	8	0	60	1	4	2	4	0	60	2	6	9	6	0
No Transport	54	78	51	61	99	0	49	58	64	60	61	0	44	59	54	76	77	0
Standby	8	12	8	8	3	0	13	5	6	11	5	0	5	9	10	8	7	0
Treated, Transferred Care	0	3	0	1	0	0	0	0	1	0	0	0	0	1	0	1	1	0
Treated, Transported	48	60	45	65	64	0	42	61	42	50	65	0	74	55	33	48	61	0
<b>Totals</b>	<b>196</b>	<b>168</b>	<b>118</b>	<b>162</b>	<b>183</b>	<b>0</b>	<b>171</b>	<b>132</b>	<b>129</b>	<b>134</b>	<b>142</b>	<b>0</b>	<b>196</b>	<b>139</b>	<b>113</b>	<b>153</b>	<b>164</b>	<b>0</b>

Year To Date Comparison	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Blood Draw	43	38	31	32	73	64	34	38	25	15
Call Cancelled	40	46	40	64	55	61	36	41	70	54
Dead On Scene	10	17	13	17	11	17	15	17	15	11
Life Alert	0	6	3	7	2	2	0	0	0	0
No Patient Found	0	35	45	33	21	33	29	76	37	41
No Transport	534	556	619	546	623	580	379	616	668	617
Standby	98	124	86	95	95	38	53	50	50	55
Treated, Transferred Care	5	1	5	1	6	3	8	4	10	16
Treated, Transported	592	590	578	618	583	501	377	534	581	640
<b>Totals</b>	<b>1322</b>	<b>1413</b>	<b>1420</b>	<b>1413</b>	<b>1469</b>	<b>1299</b>	<b>931</b>	<b>1376</b>	<b>1456</b>	<b>1449</b>

Five Year Comparison	2018	2019	2020	2021	2022
Blood Draw	92	79	43	45	28
Call Cancelled	67	69	51	72	85
Dead On Scene	15	24	20	23	23
Life Alert	2	2	0	0	0
No Patient Found	41	41	46	92	55
No Transport	814	775	548	813	904
Standby	121	64	77	77	68
Treated, Transferred Care	6	7	9	6	11
Treated, Transported	747	677	497	696	771
<b>Totals</b>	<b>1905</b>	<b>1738</b>	<b>1291</b>	<b>1824</b>	<b>1945</b>

Calls Between 10 PM & 8 AM	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Tot/YR
2014	40	44	56	47	44	46	42	41	35	42	29	44	510
2015	57	35	40	42	42	46	47	62	52	47	53	42	565
2016	49	42	53	44	43	63	56	47	52	39	45	40	573
2017	36	49	50	43	56	37	65	42	43	39	38	58	556
2018	58	43	57	58	51	46	48	43	55	47	40	50	596
2019	58	26	57	43	36	42	49	49	36	60	45	41	542
2020	37	56	24	4	12	25	46	45	32	42	45	35	403
2021	41	33	47	27	61	46	49	54	50	45	41	53	547
2022	49	55	56	43	55	51	59	53	56	48	43	49	617
2023	42	50	55	48	54	43	40	49	51	0	0	0	432
Average	47	43	50	40	45	45	50	49	46	41	38	41	537

Standby	2018	2019	2020	2021	2022
Clear Creek	68	37	60	57	55
Other	53	27	17	20	12
<b>Total</b>	<b>121</b>	<b>64</b>	<b>77</b>	<b>77</b>	<b>67</b>

2023 Standby	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
BHPD									1				
Clear Creek	8	3	4	4	4	6	7	4	5				45
GCSO	1			1									2
Timberline		1			1								2
Event						1	2	1	2				6
<b>Total</b>	<b>9</b>	<b>4</b>	<b>4</b>	<b>5</b>	<b>5</b>	<b>7</b>	<b>9</b>	<b>5</b>	<b>7</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>55</b>

Gilpin Ambulance Authority  
 2023 Projected 2024 Proposed Budget  
 Budget Hearing  
 Presented October 18, 2023

	2021 Actual/Audited	2022 Adopted	2022 Actual/Audited	2023 Adopted	2023 Projected 09/27/2023	2024 Proposed 09/27/2023	Change from 2023 Adopted	% Change
<b>Beginning Fund Balance</b>	410,567.31	351,635.62	387,947.85	511,793.93	474,656.24	441,895.15	-69,898.78	-15.8%
<i>Restricted Reserve (Capital)</i>								
<b>Beginning Funds Available for Operations (Cash)</b>	410,567.31	351,635.62	387,947.85	511,793.93	474,656.24	441,895.15	-69,898.78	-15.8%
<b>Revenue</b>								
<b>Contributions</b>								
<b>IGA Black Hawk</b>	416,277.26	476,097.63	476,097.72	428,562.29	428,562.29	478,719.43	50,157.14	10.5%
<b>IGA Central City</b>	151,904.60	237,000.14	237,000.12	153,535.16	153,535.16	163,436.26	9,901.10	6.1%
<b>IGA Gilpin County</b>	631,134.70	900,245.60	900,245.60	655,091.61	655,091.61	674,816.60	19,724.99	2.9%
<b>Total Contributions</b>	1,199,316.56	1,613,343.37	1,613,343.44	1,237,189.06	1,237,189.06	1,316,972.29	79,783.23	6.1%
<b>Call Revenue</b>								
<b>Income Patient and Insurance (Cash)</b>	293,234.79	350,000.00	371,497.83	375,000.00	400,000.00	400,000.00	25,000.00	6.3%
<b>Medicare-derived payments (Cash)</b>	93,257.23	90,000.00	125,908.17	100,000.00	140,000.00	140,000.00	40,000.00	28.6%
<b>Collections-derived payments (Cash)</b>	35,996.03	30,000.00	18,734.89	20,000.00	35,000.00	40,000.00	20,000.00	50.0%
<b>Total Call Revenue</b>	422,488.05	470,000.00	516,140.89	495,000.00	575,000.00	580,000.00	85,000.00	14.7%
<b>Grant Revenue</b>								
<b>Colorado EMTS Grants</b>		93,779.00		93,779.00	93,779.00	243,662.42	149,883.42	61.5%
<b>DOLA LGGF Grant Revenue</b>								
<b>DOLA Operating Expenses</b>	95,096.00	95,000.00	95,096.00	811,888.00	811,888.00	890,000.00	78,112.00	8.8%
<b>Other Grant Revenue</b>	2,585.00		5,000.00		5,000.00			
<b>Total Grant Revenue</b>	97,681.00	188,779.00	100,096.00	905,667.00	910,667.00	1,133,662.42	227,995.42	20.1%
<b>Other Revenue</b>								
<b>Sale of Ambulance</b>								
<b>Other Revenue</b>	25,111.71		2,242.16		15,502.00		0.00	
<b>CAID Supplemental</b>	188,030.85		218,664.82		241,287.47		0.00	
<b>COVID Relief</b>	15,222.03		1,333.01				0.00	
<b>Total Other Revenue</b>	228,364.59	0.00	222,239.99	0.00	256,789.47	0.00	0.00	
<b>Total Revenue</b>	2,358,417.51	2,623,757.99	2,839,768.17	3,149,649.99	3,454,301.77	3,472,529.86	322,879.87	9.3%
<b>Total Cash Revenue for Formula</b>	748,533.64	658,779.00	838,476.88	1,400,667.00	1,742,456.47	1,713,662.42	312,995.42	18.3%



Gilpin Ambulance Authority  
 2023 Projected 2024 Proposed Budget  
 Budget Hearing  
 Presented October 18, 2023

Expense	2021 Actual/Audited	2022 Adopted	2022 Actual/Audited	2023 Adopted	2023 Projected 09/27/2023	2024 Proposed 09/27/2023	Change from 2023 Adopted	% Change
<b>Capital Expenditures</b>								
<b>Capital (Misc)</b>			97,331.66	285,000.00	85,000.00	287,139.85	2,139.85	0.7%
<b>Ambulance Purchase</b>		187,558.00		200,000.00	276,253.58	250,790.00	50,790.00	20.3%
<b>Total Capital Expenditures</b>	0.00	187,558.00	97,331.66	485,000.00	361,253.58	537,929.85	52,929.85	9.8%
<b>Uncategorized Expense</b>			17,000.00		2,549.88			
<b>Administration</b>								
<b>Other</b>								
<b>Reimbursable Expenses</b>	85.50							
<b>Admin Training</b>	856.36	1,000.00	2,940.86	5,000.00	3,000.00	5,000.00	0.00	0.0%
<b>Discretionary</b>	2,492.46	5,000.00	4,562.00	5,000.00	5,000.00	5,000.00	0.00	0.0%
<b>licensing/memberships</b>	6,634.55	6,000.00	5,553.00	6,500.00	6,500.00	6,500.00	0.00	0.0%
<b>Manager Development</b>	761.80	3,000.00	1,540.72	5,000.00	3,000.00	5,000.00	0.00	0.0%
<b>Professional Services</b>			10,397.50	3,000.00	3,450.00		-3,000.00	
<b>Total Other</b>	10,830.67	15,000.00	24,994.08	24,500.00	20,950.00	21,500.00	-3,000.00	-14.0%
<b>Accounting</b>	8,152.23	10,000.00	9,691.27	12,000.00	10,000.00	10,000.00	-2,000.00	-20.0%
<b>Legal</b>	6,510.10	10,000.00	30,382.00	10,000.00	28,000.00	20,000.00	10,000.00	50.0%
<b>Total Administration</b>	25,493.00	35,000.00	65,067.35	46,500.00	58,950.00	51,500.00	5,000.00	9.7%

Gilpin Ambulance Authority  
 2023 Projected 2024 Proposed Budget  
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 Presented October 18, 2023

	2021 Actual/Audited	2022 Adopted	2022 Actual/Audited	2023 Adopted	2023 Projected 09/27/2023	2024 Proposed 09/27/2023	Change from 2023 Adopted	% Change
<b>Operations and Maintenance</b>								
<b>Vehicle Expense</b>								
Fuel	19,515.60	19,000.00	33,887.01	32,000.00	34,000.00	35,000.00	3,000.00	8.6%
Insurance	9,644.99	11,000.00	8,390.80	11,550.00	11,000.00	13,000.00	1,450.00	11.2%
Maintenance	26,986.33	30,000.00	34,642.92	40,000.00	75,000.00	50,000.00	10,000.00	20.0%
Tires	6,075.94	9,000.00	6,469.48	9,000.00	8,000.00	8,000.00	-1,000.00	-12.5%
<b>Total Vehicle expense</b>	<b>62,222.86</b>	<b>69,000.00</b>	<b>83,390.21</b>	<b>92,550.00</b>	<b>128,000.00</b>	<b>106,000.00</b>	<b>13,450.00</b>	<b>12.7%</b>
<b>Communications R&amp;M</b>	7,455.35	5,000.00	3,514.94	5,000.00	5,000.00	5,000.00	0.00	0.0%
<b>Crew Quarters supplies</b>	22,644.12	12,000.00	9,851.02	12,000.00	12,000.00	12,000.00	0.00	0.0%
<b>Disposable Medical Supplies</b>	29,742.99	25,000.00	40,837.95	35,000.00	50,000.00	40,000.00	5,000.00	12.5%
<b>Durable Medical Equipment</b>	4,047.49	6,000.00	4,415.29	6,000.00	12,000.00	6,000.00	0.00	0.0%
<b>Office Supplies/Postage/Credit Card Fees</b>	4,746.91	6,000.00	5,033.93	5,000.00	5,000.00	5,000.00	0.00	0.0%
<b>Property Lease</b>				86,000.00	66,000.00	71,000.00	-15,000.00	-21.1%
<b>Property Liability Insurance</b>	19,323.01	21,000.00	20,583.04	22,050.00	22,000.00	24,000.00	1,950.00	8.1%
<b>Property Maintenance</b>	11,053.99	30,000.00	17,032.81	35,000.00	25,000.00	20,000.00	-15,000.00	-75.0%
<b>Public Education/PR</b>	712.69	1,000.00	1,099.67	2,000.00	2,000.00	2,000.00	0.00	0.0%
<b>Safety Gear</b>		3,000.00	854.35	3,000.00	3,000.00	3,000.00	0.00	0.0%
<b>Service Contracts/Equipment lease</b>	48,758.96	40,000.00	52,421.35	50,000.00	70,000.00	73,000.00	23,000.00	31.5%
<b>Technology/Hardware/Software</b>	4,034.22	8,000.00	7,128.94	7,000.00	8,000.00	10,000.00	3,000.00	30.0%
<b>Telephone/TV/Internet</b>	13,947.04	15,000.00	13,672.55	15,000.00	15,000.00	17,000.00	2,000.00	11.8%
<b>Training</b>	1,539.00	7,000.00	6,247.72	7,000.00	13,000.00	21,000.00	14,000.00	66.7%
<b>Uniforms</b>	6,705.83	12,000.00	13,082.06	12,000.00	25,000.00	15,000.00	3,000.00	20.0%
<b>Utilities</b>	3,163.40	3,500.00	3,162.05	4,000.00	8,000.00	8,000.00	4,000.00	50.0%
<b>Total Operations and Maintenance</b>	<b>240,097.86</b>	<b>263,500.00</b>	<b>282,327.88</b>	<b>398,600.00</b>	<b>469,000.00</b>	<b>438,000.00</b>	<b>39,400.00</b>	<b>9.0%</b>

Gilpin Ambulance Authority  
 2023 Projected 2024 Proposed Budget  
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 Presented October 18, 2023

	2021 Actual/Audited	2022 Adopted	2022 Actual/Audited	2023 Adopted	2023 Projected 09/27/2023	2024 Proposed 09/27/2023	Change from 2023 Adopted	% Change
<b>Personnel Expense</b>								
<b>Salaries</b>								
Salaries Admin	218,249.20	181,000.00	175,460.43	192,000.00	192,000.00	200,000.00	8,000.00	4.0%
Salaries Regular	1,008,481.64	1,270,000.00	1,208,889.95	1,320,000.00	1,315,000.00	1,400,000.00	80,000.00	5.7%
PTO	50,504.01	60,000.00	69,006.72	62,000.00	65,000.00	70,000.00	8,000.00	11.4%
Employee Bonuses	8,588.00		5,950.00		35,000.00			
Holiday stipends	6,190.00	8,200.00	6,500.00	8,000.00	7,500.00	10,000.00	2,000.00	20.0%
<b>Total Salaries</b>	1,292,012.85	1,519,200.00	1,465,807.10	1,582,000.00	1,614,500.00	1,680,000.00	98,000.00	5.8%
<b>Employee Benefits and Payroll Taxes</b>								
457(b) Admin Fess	2,607.52	3,000.00	2,773.60	3,000.00	3,500.00	3,500.00	500.00	14.3%
457(b) employee contribution	2,576.66							
457(b) employer match	33,870.45	42,000.00	34,931.37	56,000.00	56,000.00	56,000.00	0.00	0.0%
Benefits HRA	23,633.50	27,600.00	20,415.12	27,600.00	17,703.04	27,600.00	0.00	0.0%
Benefits Life AD& D STD LTD	14,723.42	22,400.00	15,205.58	18,000.00	18,000.00	18,000.00	0.00	0.0%
Employee Wellness	308.00	1,000.00	294.00	1,000.00	500.00	1,000.00	0.00	0.0%
Health Insurance	193,652.32	230,000.00	199,757.60	240,350.00	225,000.00	250,000.00	9,650.00	3.9%
Payroll & Unemployment Taxes	95,310.23	130,000.00	107,729.99	130,000.00	131,000.00	144,000.00	14,000.00	9.7%
Payroll Service Fees	5,201.85	6,500.00	5,423.68	7,000.00	7,000.00	7,000.00	0.00	0.0%
Workers Comp	40,982.00	56,000.00	51,047.00	54,600.00	50,000.00	58,000.00	3,400.00	5.9%
<b>Total Employee Benefits and Payroll Taxes</b>	412,865.95	518,500.00	437,577.94	537,550.00	508,703.04	565,100.00	27,550.00	4.9%
<b>Total Personnel Expense</b>	1,704,878.80	2,037,700.00	1,903,385.04	2,119,550.00	2,123,203.04	2,245,100.00	125,550.00	5.6%
<b>Total Expense</b>	1,970,469.66	2,523,758.00	2,365,111.93	3,049,650.00	3,012,406.62	3,272,529.85	222,879.85	6.8%
<b>Total Profit/Loss</b>	-1,221,936.02	-1,864,979.00	-1,526,635.05	-1,648,983.00	-1,269,950.15	-1,558,867.43	90,115.57	-5.8%

Gilpin Ambulance Authority  
 2023 Projected 2024 Proposed Budget  
 Budget Hearing  
 Presented October 18, 2023

	2021 Actual/Audited	2022 Adopted	2022 Actual/Audited	2023 Adopted	2023 Projected 09/27/2023	2024 Proposed 09/27/2023	Change from 2023 Adopted	% Change
<b>Contributions</b>								
IGA Black Hawk	416,277.26	476,097.64	476,097.72	428,562.29	428,562.29	442,369.43	13,807.14	3.1%
IGA Central City	151,904.60	237,000.14	237,000.12	153,535.16	153,535.16	151,026.26	-2,508.90	-1.7%
IGA Gilpin County	631,134.70	900,245.60	900,245.60	655,091.61	655,091.61	623,576.60	-31,515.01	-5.1%
<b>Total Contributions</b>	<b>1,199,316.56</b>	<b>1,613,343.38</b>	<b>1,613,343.44</b>	<b>1,237,189.06</b>	<b>1,237,189.06</b>	<b>1,216,972.29</b>	<b>-20,216.77</b>	<b>-1.7%</b>
<b>Ending Fund Balance</b>	<b>387,947.85</b>	<b>100,000.00</b>	<b>474,656.24</b>	<b>99,999.99</b>	<b>441,895.15</b>	<b>100,000.01</b>		
<i>Restricted Reserve (Capital)</i>		<b>0.00</b>		<b>0.00</b>		<b>0.00</b>		
<b>Ending Funds Available for Operations (Cash)</b>	<b>387,947.85</b>	<b>100,000.00</b>	<b>474,656.24</b>	<b>99,999.99</b>	<b>441,895.15</b>	<b>100,000.01</b>		

**Allocations with Base Amounts for Each Member**

	Expense Balance	Less Ending Unrestricted Balance in Excess of \$100,000 (Net)	County Base 33% of Net	City Base 5% of Net	Remaining Net Balance	Call Volume Allocation	Total Contributions	% Total Contributions
Black Hawk				60,848.61		381,520.82	442,369.43	36%
Central City				60,848.61		90,177.65	151,026.26	12%
Gilpin			401,600.85			221,975.75	623,576.60	51%
<b>Total</b>	<b>1,558,867.43</b>	<b>1,216,972.28</b>	<b>401,600.85</b>	<b>121,697.22</b>	<b>693,674.21</b>	<b>693,674.22</b>	<b>1,216,972.29</b>	

% of Calls	2021 Calls	% of Calls	2022 Calls	% of Calls
Black Hawk	955	52%	1039	55%
Central City	230	13%	237	13%
Gilpin County	639	35%	614	32%
<b>Total</b>	<b>1,824</b>		<b>1,890</b>	

Changes Applied to 2021 Budget	2021-2022 Call Volume Changes		2023-2024	
	% Call Increase /Decrease	Change in % of calls	Contribution Changes	
Black Hawk	9%	3.0%	3.1%	
Central City	3%	0.0%	-1.7%	
Gilpin County	-4%	-3.0%	-5.1%	
<b>Total</b>	<b>4%</b>		<b>-1.7%</b>	

**2024 Final Budget Summary  
Presented October 18, 2023**

**Changes to the Budget and Explanations**

**Revenue**

- **Call Revenue**
  - **2023** – We are predicting to collect more than budgeted for all call revenue.
  - **2024** – Call revenue proposed for 2024 shows projected increases due to fee schedule and payment changes.
  
- **Grant Revenue**
  - **2023**
    - Other Grant Income – Includes reimbursement for county RETAC
  - **2024**
    - DOLA Operating – We have applied for this grant, however, will not receive final awards until later this year. The amount entered is based on if we receive all that we requested during the application process.
    - Other possible grants include RETAC mini grant, County RETAC funding and Alan Green – however we cannot apply for these yet so are not budgeted.
    - The EMTS grant for reimbursement funding in 2024 was awarded for use on equipment and vehicles.
  
- **Other Revenue**
  - **2023 – Not budgeted**
    - Other revenue includes dividend returns from our health insurance and work comp providers.
    - CAID Supplemental – The quoted funding for this program was \$241,287.47 and will be received in November
  - **2024 – Not budgeted**
    - Other Revenue is unknowns and not budgeted for
    - CAID Supplemental Payments are not guaranteed so is not included in the budget.
  
- **Total Proposed Budgeted Revenue less contributions for 2024 reflects an increase of 18.3%**

## Expenses

### Capital

- **2023**
  - Misc Capital: Purchase of Power Cot, Radios and Leasing Monitors \$200,000 savings from budget due to not purchasing monitors – Savings used to cover unexpected expenses. Total increased expenses from budgeted in 2023 were \$81,243 which is covered by misc capital savings
  - Purchase of Ambulance
- **2024 – EMTS Grant for Capital and Ambulance – Awarded Match \$243,662.42**
  - Misc Capital – Radios, Power Cots, Stair Chair
  - Purchase of Ambulance

### Administration – 9.7% Increase from 2023 Budget

- **2023**
  - Uncategorized Expenses: Replacement of Training Dummies for St Anthony’s
  - Legal: Over budget due to legal usage in 2023, Legal Claims, SOG and Personnel Manual review
  - Professional Services: Salary Survey
- **2024**
  - Increase to Legal Fees
  - Decrease in Accounting Fees

### Operations and Maintenance – 9% Increase from 2023 Budget

- **Vehicle Expenses**
  - **2023**
    - Fuel costs and maintenance expected to be higher than budgeted due to increased fuel, extensive vehicle maintenance, and supply costs.
  - **2024**
    - Vehicle Insurance – projecting an increase of 5% from the 2023 projected amount – we have not heard from VFIS of actual expected increases. Additional increase to number of covered vehicles
    - Fuel and Maintenance estimated increases due to aging ambulances, increased call volume and labor increases
- **Disposable Medical Supplies** – expecting to spend more than budgeted in 2023 and more in 2024 due to supply shortages and increased costs
- **Durable Medical Equipment** – 2023 purchase of Laryngoscopes, IO Drills, Jump Bags
- **Property Lease** – 2023 didn’t pay for the full year on the Timberline lease. Timberline lease is \$21,000. Apex Lease is \$50,000.
- **Liability insurance** – 2023 & 2024 Increase includes an estimated annual increase and increase in liability coverage
- **Service Contracts/Equipment Lease** – 2023 & 2024 increase for monitors

- **Technology/Hardware/Software**
  - 2023 Unexpected purchases including cameras, networking equipment, ambulance computers, software subscriptions
  - 2024 Purchase of replacement ambulance and captain computers and other software subscriptions
- **Training**
  - 2023 new inventory software and training platform
  - 2024 increase to \$1,000/full time employee

**Personnel Expenses – 5.6% Increase from 2023 budget**

- **2024 Salaries – 5.8% Increase from 2023 budget**
  - **Admin Salaries – 4% increase**
    - A raise for the Administrative Officer.
  - **Salaries Regular – 5.7% increase**
    - A 4% grade adjustment for Paramedics and 7% for Captains.
    - Fixing compression for all field employees.
- **2023 Employee Bonuses - \$35,000 to cover \$20/month of full time employment. \$15,502 of this comes from 2023 dividend returns from work comp and health insurance.**
- **2024 PTO – Increased due to employee raises**
- **2024 Employee Benefits – 4.9% Increase**
  - **457(b) Retirement** – changes made to have tiers for retirement matches. 1-4 years 3%. 5-9 years 4% and 10+ years 5%
  - **Health Insurance** – Health Insurance rates for 2024 will be 4.5%.
  - **Payroll & Unemployment Taxes**
  - **Workers Comp** – Workers’ comp rates for 2024 are not available yet. An estimated 5% increase was made
- **Total 2024 personnel expenses – 5.6% Increase**

**Total Expenses**

- **Total 2024 proposed expenses – 6.8% Increase**

## Contributions

- Total 2022 call volume increased 4% from 2021.
  - Black Hawk had an increase of 9% in call volume
  - Central City had an increase of 3% in call volume
  - Gilpin County had a decrease of 4% in call volume
- Total contributions are proposed to increase by 6.1%
  - Black Hawk’s contribution would increase 3.1%
  - Central City’s contribution would decrease 1.7%
  - Gilpin County’s contribution would decrease 5.1%

## Call Volume/Percentage of Calls

% of Calls	2021 Calls	% Of Calls	2022 Calls	% Of Calls
<b>Black Hawk</b>	955	52%	1039	55%
<b>Central City</b>	230	13%	237	13%
<b>Gilpin County</b>	639	35%	614	32%
<b>Total</b>	<b>1,234</b>		<b>1,824</b>	

Changes Applied to 2024 Budget	2021-2022 Call Volume Changes		2023-2024
	% Call Increase /Decrease	Change in % of calls	Contribution Changes
<b>Black Hawk</b>	9%	3%	3.1%
<b>Central City</b>	3%	0%	-1.7%
<b>Gilpin County</b>	-4%	-3%	-5.1%
<b>Total</b>	4%		-1.7%



GILPIN AMBULANCE AUTHORITY

RESOLUTION NO. 02-2023

**A RESOLUTION TO ADOPT THE 2023 BUDGET FOR THE GILPIN  
AMBULANCE AUTHORITY AND TO MAKE APPROPRIATIONS FOR  
THE SAME**

BE IT RESOLVED BY THE GILPIN AMBULANCE AUTHORITY, THAT:

Section 1. The 2024 budget for the Gilpin Ambulance Authority, which is attached herein by this reference, is hereby adopted and the monies are appropriated to the various funds as the same are budgeted.

DATED this 18th day of October, 2023.

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Buddy Schmalz, President

ATTEST:

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Ray Rears, Secretary/Treasurer