

GILPIN AMBULANCE AUTHORITY  
NOTICE OF MEETING AND AGENDA  
Wednesday, September 27, 2023, 09:00 a.m.  
Gilpin County Court House Commissioners Chambers

- I) Call to Order
- II) Roll Call
- III) Additions/Amendments to the Agenda
- IV) Conflicts of Interest
- V) Consideration of Minutes: August 26, 2023
- VI) Financial Report
  - a) Balance Sheet July 2023
  - b) P&L Budget to Actual July 2023
  - c) List of Bills – 07/24 – 8/10/2023
- VII) Authority Manager Report
  - a) Activity Summary
- VIII) Administrative Officer’s Report
  - a) Billing summary July 2023
  - b) Call Summary July 2023
- IX) Old Business
  - a) 2024 Budget Discussion
  - b) Employee Bonuses
  - c) Vehicles
- X) New Business
  - a) EMTS Grant
  - b) Move October Board Meeting
  - c) Changing Fiscal Year
- XI) Action Items
  - a) None
- XII) Public Comment
- XIII) Executive Session: Executive Session pursuant to Section 24-6-402(4)(b) C.R.S. for a conference with the Authority’s general counsel regarding specific legal advice regarding a demand letter and investigation into a former employee.
- XIV) Board Comment
- XV) Next Meeting October ?, 2023 – 9 am
- XVI) Adjourn Meeting

# Gilpin Ambulance Authority

## Regular Monthly Meeting

August 16, 2023

### **Call to Order/Roll Call**

The board of director's meeting for Gilpin Ambulance Authority was called to order at 09:00 AM August 16, 2023, in the Gilpin County Commissioner's Chambers by President Buddy Schmalz.

Board members present were Marcia Enloe, Lynnette Hailey, Ray Rears, Buddy Schmalz with Chris Woolley absent

Others present were Manager Cody Carroll and Administrative Officer Erin Gibbs

### **Additions or Amendments to the Agenda**

Request by Ray Rears to add information about county dispatch services to new business.

### **Conflict of Interest**

None

### **Consideration of Minutes**

A motion was made by Lynnette Hailey to approve the minutes from 07/26/2023, seconded by Marcia Enloe Motion carries unanimously. Ray Rears Abstain

### **Financial Report**

#### **Balance Sheet/P&L**

Review and discussion of financials from July 31, 2023

#### **Presentation of Bills**

Bills were reviewed. A motion was made by Lynnette Hailey, seconded by Ray Rears to approve the list of bills from July 24 – August 10, 2023, in the amount of \$57,113.16. Motion carries unanimously.

### **Authority Manager Report**

#### **Activity Summary**

Review and Discussion of the manager's activity.

### **Administrative Officer's Report**

#### **Billing Summary**

Review and discussion of the billing summary for July 2023.

#### **Call Summary**

Review and discussion of the call summary for July 2023.

### **Old Business**

#### **2024 Budget Discussion**

2024 Budget Discussed. Questions related to salaries and bonuses were raised. Budget format was discussed and the consensus was that the format was appropriate.

#### **Pay Structure/Bonuses**

Cody presented the pay structure he had put together. There were questions regarding the A, B, C method for raises. Cody mentioned that the structure was dependent on annual personnel reviews. The percentages for the degrees are A 3%, B 2% and C 1% The board asked about whether there were to be 0% raises and Cody mentioned that if the annual reviews were that poor that the employee would be terminated.

# Gilpin Ambulance Authority

## Regular Monthly Meeting

August 16, 2023

### Vehicle Replacement Schedule

Cody presented the vehicle replacement plan. He discussed how vehicles purchased through Frazer allow for remounts as the box is built to allow for use on another chassis. Remounts are covered by the EMTS grant so state funding could be applied for. The other option is a lease to own process that would cost less annually on years when ambulances are replaced, however this purchase option is not covered by the EMTS Grant.

### New Business

#### Gilpin County Dispatch Services

Ray mentioned that the County is exploring options for dispatch or alternative dispatch solutions. He mentioned that Clear Creek has moved their dispatch services to JEFFCOM. They are looking at backup options or shifting to JEFFCOM for dispatch services. GAA is not currently paying for dispatch services. The understanding is that there was a handshake agreement that GAA would not pay for dispatch services in exchange for GAA to not bill the county for jail transports. There is no official MOU in place, but that is something that a MOU between the county and GAA be created for this exchange. It was requested to research how much GAA writes off for jail transports vs the cost for dispatch services.

### Action items

None

### Public Comment

None

### Executive Session – As Needed

None

### Board Comment

None

### Next meeting

September 13, 2023 @ 09:00 am.

Meeting adjourned @ 10:10 AM

---

Ray Rears, Secretary/Treasurer

---

Erin Gibbs, Recording Secretary

## Gilpin Ambulance Authority

## Balance Sheet

09/22/23

As of August 31, 2023

Accrual Basis

	Aug 31, 23
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
BOK Operating Account	480,105.82
BOK EFT account	112,203.92
BOK HRA Account Restricted	37,010.49
BOK Supply Account	5,006.58
<b>Total Checking/Savings</b>	634,326.81
<b>Other Current Assets</b>	
AR - Net	
Allowance for Doubtful Accounts	-211,105.00
AR - Net - Other	446,955.32
<b>Total AR - Net</b>	235,850.32
Prepaid Expenses	675.00
Inventory Asset	9,486.21
<b>Total Other Current Assets</b>	246,011.53
<b>Total Current Assets</b>	880,338.34
<b>Fixed Assets</b>	
Accumulated Depreciation	-915,741.00
Vehicles and Equipment	1,328,756.66
<b>Total Fixed Assets</b>	413,015.66
<b>TOTAL ASSETS</b>	<b>1,293,354.00</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
Accounts Payable	
Accounts Payable	-6,080.74
<b>Total Accounts Payable</b>	-6,080.74
<b>Credit Cards</b>	
Credit Card at Elan Financial	2,366.08
<b>Total Credit Cards</b>	2,366.08
<b>Other Current Liabilities</b>	
Accrued PTO	46,447.33
HRA liability	37,010.49
<b>Total Other Current Liabilities</b>	83,457.82
<b>Total Current Liabilities</b>	79,743.16
<b>Total Liabilities</b>	79,743.16
<b>Equity</b>	
Investment in Fixed Assets	413,215.00
Net Income	800,395.84
<b>Total Equity</b>	1,213,610.84
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>1,293,354.00</b>

**Gilpin Ambulance Authority**  
**Profit & Loss Budget vs. Actual**  
January through August 2023

	<u>Jan - Aug 23</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Income</b>				
Beginning Funds Available	710,506.36	511,793.93	198,712.43	138.83%
<b>Contributions</b>				
IGA Black Hawk	285,708.24	428,562.29	-142,854.05	66.67%
IGA Central City	102,356.80	153,535.16	-51,178.36	66.67%
IGA Gilpin County	436,727.76	655,091.61	-218,363.85	66.67%
<b>Total Contributions</b>	<u>824,792.80</u>	<u>1,237,189.06</u>	<u>-412,396.26</u>	<u>66.67%</u>
<b>Call Revenue</b>				
Income Patient and Insurance	289,293.19	375,000.00	-85,706.81	77.15%
Medicare-derived payments	100,526.34	100,000.00	526.34	100.53%
Collections-derived payments	28,369.51	20,000.00	8,369.51	141.85%
<b>Total Call Revenue</b>	<u>418,189.04</u>	<u>495,000.00</u>	<u>-76,810.96</u>	<u>84.48%</u>
<b>Grant Revenue</b>				
<b>DOLA Grant Revenue</b>				
DOLA operating	811,888.00	811,888.00		100.0%
<b>Total DOLA Grant Revenue</b>	<u>811,888.00</u>	<u>811,888.00</u>		<u>100.0%</u>
Colorado EMTS Grants	93,779.00	93,779.00		100.0%
Other grant revenue	5,000.00			
<b>Total Grant Revenue</b>	<u>910,667.00</u>	<u>905,667.00</u>	<u>5,000.00</u>	<u>100.55%</u>
<b>Other Revenue</b>				
Other Revenue	15,502.00			
<b>Total Other Revenue</b>	<u>15,502.00</u>			
<b>Total Income</b>	<u>2,879,657.20</u>	<u>3,149,649.99</u>	<u>-269,992.79</u>	<u>91.43%</u>
<b>Gross Profit</b>	2,879,657.20	3,149,649.99	-269,992.79	91.43%
<b>Expense</b>				
Uncategorized Expenses	2,549.88			
<b>Capital Expenditures</b>				
Ambulance purchase	276,253.58	200,000.00	76,253.58	138.13%
Capital (misc)	37,082.83	285,000.00	-247,917.17	13.01%
<b>Total Capital Expenditures</b>	<u>313,336.41</u>	<u>485,000.00</u>	<u>-171,663.59</u>	<u>64.61%</u>
<b>Administration</b>				
<b>Reimbursable Expenses</b>				
Accounting	8,045.81	12,000.00	-3,954.19	67.05%
Legal	22,336.50	10,000.00	12,336.50	223.37%
<b>Other</b>				
Admin Training	245.20	5,000.00	-4,754.80	4.9%
Discretionary	2,457.24	5,000.00	-2,542.76	49.15%
licensing/memberships	6,263.50	6,500.00	-236.50	96.36%
Manager Development	400.00	5,000.00	-4,600.00	8.0%
Professional Services	3,450.00	3,000.00	450.00	115.0%
<b>Total Other</b>	<u>12,815.94</u>	<u>24,500.00</u>	<u>-11,684.06</u>	<u>52.31%</u>
<b>Total Administration</b>	<u>44,906.05</u>	<u>46,500.00</u>	<u>-1,593.95</u>	<u>96.57%</u>

**Gilpin Ambulance Authority**  
**Profit & Loss Budget vs. Actual**  
January through August 2023

	<u>Jan - Aug 23</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Operations and Maintenance</b>				
Property Maintenance	6,746.86	35,000.00	-28,253.14	19.28%
Communications R&M	2,138.51	5,000.00	-2,861.49	42.77%
Crew Quarters supplies	6,845.22	12,000.00	-5,154.78	57.04%
Disposable Medical Supplies	33,414.86	35,000.00	-1,585.14	95.47%
Durable Medical Equipment	10,062.55	6,000.00	4,062.55	167.71%
Office Supplies/Postage/Fees	4,117.93	5,000.00	-882.07	82.36%
Property Lease	41,949.16	86,000.00	-44,050.84	48.78%
Property Liability Insurance	19,432.04	22,050.00	-2,617.96	88.13%
Public Education/PR	1,570.65	2,000.00	-429.35	78.53%
Safety Gear		3,000.00	-3,000.00	
Service Contracts/Equip Lease	81,568.92	50,000.00	31,568.92	163.14%
Technology/Hardware/Software	6,966.73	7,000.00	-33.27	99.53%
Telephone/TV/Internet	9,332.88	15,000.00	-5,667.12	62.22%
Training	9,557.24	7,000.00	2,557.24	136.53%
Uniforms	18,042.82	12,000.00	6,042.82	150.36%
Utilities	3,921.07	4,000.00	-78.93	98.03%
<b>Vehicle expense</b>				
Fuel	20,404.30	32,000.00	-11,595.70	63.76%
Insurance	10,206.96	11,550.00	-1,343.04	88.37%
Maintenance	50,860.71	40,000.00	10,860.71	127.15%
Tires	1,890.54	9,000.00	-7,109.46	21.01%
<b>Total Vehicle expense</b>	<u>83,362.51</u>	<u>92,550.00</u>	<u>-9,187.49</u>	<u>90.07%</u>
<b>Total Operations and Maintenance</b>	<u>339,029.95</u>	<u>398,600.00</u>	<u>-59,570.05</u>	<u>85.06%</u>
<b>Personnel Expense</b>				
<b>Salaries</b>				
Salaries Admin	122,349.91	192,000.00	-69,650.09	63.72%
Salaries Regular	880,775.56	1,320,000.00	-439,224.44	66.73%
PTO	61,156.53	62,000.00	-843.47	98.64%
Holiday stipends	4,000.00	8,000.00	-4,000.00	50.0%
<b>Total Salaries</b>	<u>1,068,282.00</u>	<u>1,582,000.00</u>	<u>-513,718.00</u>	<u>67.53%</u>
<b>Employee Benefits and Payroll</b>				
457(b) Admin Fess	2,369.47	3,000.00	-630.53	78.98%
457(b) employee contribution	-6,531.26			
457(b) employer match	29,307.58	56,000.00	-26,692.42	52.34%
Benefits HRA	17,703.04	27,600.00	-9,896.96	64.14%
Benefits Life AD& D STD LTD	9,868.75	18,000.00	-8,131.25	54.83%
Employee Wellness	88.00	1,000.00	-912.00	8.8%
Health Insurance	121,548.40	240,350.00	-118,801.60	50.57%
Payroll Service Fees	4,375.22	7,000.00	-2,624.78	62.5%
Payroll & Unemployment Taxes	91,335.87	130,000.00	-38,664.13	70.26%
Worker's Comp	41,092.00	54,600.00	-13,508.00	75.26%
<b>Total Employee Benefits and Payroll</b>	<u>311,157.07</u>	<u>537,550.00</u>	<u>-226,392.93</u>	<u>57.88%</u>
<b>Total Personnel Expense</b>	<u>1,379,439.07</u>	<u>2,119,550.00</u>	<u>-740,110.93</u>	<u>65.08%</u>
<b>Total Expense</b>	<u>2,079,261.36</u>	<u>3,049,650.00</u>	<u>-970,388.64</u>	<u>68.18%</u>
<b>Net Income</b>	<u><b>800,395.84</b></u>	<u><b>99,999.99</b></u>	<u><b>700,395.85</b></u>	<u><b>800.4%</b></u>

**Gilpin Ambulance Authority  
List of Bills Detail  
08/11 - 09/25/2023**

<b>Bills Paid Since Last Board Meeting</b>	<b>Date</b>	<b>Check #</b>	<b>Amount</b>	<b>Description</b>
ADP	8/11/2023	Auto Pay	-\$209.79	Payroll Service Fees
DirecTV2	8/14/2023	Auto Pay	-\$168.99	TV Medic 1
Pinnacol Assurance	8/15/2023	Auto Pay	-\$4,947.00	Workers Compensation
Ball, Raegan	8/16/2023	8682	-\$105.12	Boot Reimbursement
Bound Tree Medical, LLC	8/16/2023	8683	-\$2,335.38	Disposables
City of Black Hawk - Maintenance	8/16/2023	8684	-\$10,078.38	Vehicle maintenance
Colorado CPA Company PC	8/16/2023	8685	-\$60.00	CPA
DRS	8/16/2023	8686	-\$622.15	457(b) Management
Frazer LTD	8/16/2023	8688	-\$278.65	Ambulance Equipment
Galls	8/16/2023	8689	-\$690.14	Uniforms
Gilpin County Community Center	8/16/2023	8690	-\$32.00	Rec Center Visits
Gysin Insurance Agency	8/16/2023	8691	-\$406.00	Added Amb 1109
Head, DJ	8/16/2023	8692	-\$80.99	Supply Reimbursement
ONE WAY, INC.	8/16/2023	8693	-\$155.00	Garbage Med 1
PGT Technologies	8/16/2023	8694	-\$21.64	GPS 119
Sharp Ambulance Billing	8/16/2023	8695	-\$2,089.59	Ambulance Billing
St. Anthony Hospitals	8/16/2023	8696	-\$2,103.89	Pharmacy
Stryker	8/16/2023	8697	-\$32,462.60	Monitor Lease
AFLAC	8/17/2023	Auto Pay	-\$400.92	Employee Paid Health Insurance
Teleflex	8/17/2023	8698	-\$1,115.50	Durable Medical Equipment
Amazon.com	8/23/2023	99587083	-\$1,225.73	Misc
Elan Financial	8/24/2023	Auto Pay	-\$2,243.82	Credit Card Payment
Omnis Network, LLC	8/24/2023	Auto Pay	-\$12.28	Web Hosting Renewal
United Power	8/24/2023	Auto Pay	-\$152.06	Utilities
ADP	8/25/2023	Auto Pay	-\$338.30	Payroll Service Fees
Netflix	8/28/2023	Auto Pay	-\$15.49	TV
Colorado Natural Gas	8/29/2023	Auto Pay	-\$80.90	Utilities
Airgas USA	8/31/2023	Auto Pay	-\$1,179.53	O2 delivery and rental
Bound Tree Medical, LLC	8/31/2023	8699	-\$3,844.00	Disposables
Collins Cole Flynn Winn & Ulmer, PLLC	8/31/2023	8700	-\$6,558.50	Legal Fees
Frazer LTD	8/31/2023	8701	-\$547.24	Ambulance Equipment
Galls	8/31/2023	8702	-\$360.47	Uniforms
GilpinCounty	8/31/2023	8703	-\$4,166.67	Apex Rent
LogRX	8/31/2023	8704	-\$2,260.00	Narcotic tracking
ONE WAY, INC.	8/31/2023	8705	-\$155.00	Garbage Med 1
Premier Vehicle Installation, Inc	8/31/2023	8706	-\$405.60	Lights for Captain's Truck
St. Anthony Hospitals	8/31/2023	8707	-\$1,518.69	Pharmacy
Teleflex	8/31/2023	8708	-\$562.50	Disposables

Timberline Fire Protection District	8/31/2023	8709	-\$1,723.16	Rent Timberline
ADP	9/1/2023	Auto Pay	-\$268.56	Payroll Service Fees
AirBnb	9/1/2023	Auto Pay	-\$1,828.82	AIRBNB For EMSAC Conference
Hulu	9/1/2023	Auto Pay	-\$16.32	TV
indeed	9/1/2023	Auto Pay	-\$340.00	Job Postings
Express Toll	9/7/2023	Auto Pay	-\$27.85	Tolls
Amazon.com	9/13/2023	Auto Pay	-\$179.00	Amazon Prime
Bound Tree Medical, LLC	9/25/2023	8710	-\$1,460.05	Disposables
City of Black Hawk - Maintenance	9/25/2023	8711	-\$9,116.72	Vehicle maintenance
CNC Technical Services LLC	9/25/2023	8712	-\$5,707.66	Radio purchase and install
Collins Cole Flynn Winn & Ulmer, PLLC	9/25/2023	8713	-\$2,386.00	Legal Fees
Frazer LTD	9/25/2023	8714	-\$579.04	Ambulance Equipment
Galls	9/25/2023	8715	-\$592.51	Uniforms
Gilpin County Community Center	9/25/2023	8716	-\$40.00	Rec Center Visits
GilpinCounty	9/25/2023	8717	-\$4,166.67	Apex Rent
Gysin Insurance Agency	9/25/2023	8718	-\$8,310.00	Vehicle and Liability Insurance
Harmony Design, LLC	9/25/2023	8719	-\$150.00	Web Site Maintenance
Rocky Mountain CPR	9/25/2023	8720	-\$400.00	CPR Cards
Rocky Mountain Eagle Eye, LLC	9/25/2023	8721	-\$222.00	Background Checks
Sharp Ambulance Billing	9/25/2023	8722	-\$2,861.90	Ambulance Billing
St. Anthony Hospitals	9/25/2023	8723	-\$531.66	Pharmacy
Timberline Fire Protection District	9/25/2023	8724	-\$1,723.16	Rent Timberline
West Metro Fire	9/25/2023	8725	-\$702.63	Vehicle maintenance
<b>TOTAL BILLS</b>			<b>-\$127,324.22</b>	

<b>Credit Card Transactions 6/28 - 7/27/2023</b>	<b>Date</b>	<b>Check #</b>	<b>Amount</b>	<b>Description</b>
Miscellaneous expenses	6/29/2023		\$879.10	Vehicle Striping
Home Depot	6/29/2023		\$84.93	Station Supplies
PGT Technoloties	7/3/2023		\$21.64	Software
Auto Zone	7/5/2023		\$39.93	Vehicle Supplies
Walmart	7/14/2023		\$56.60	Station Supplies
Base Camp	7/17/2023		\$20.97	Station Supplies
High Country Auxiliary	7/17/2023		\$30.00	Food at Fair
Costco	7/21/2023		\$230.96	Station Supplies
Great Plains Communications	7/21/2023		\$373.48	Internet/TV Apex
Zoom	7/21/2023		-\$4.35	Communications
Red Dolly	7/24/2023		\$67.61	Lunch
Wolfco	7/27/2023		\$75.00	Exterminator
Wolfco	7/27/2023		\$100.00	Exterminator
Eldorado Springs	8/18/2023		\$267.95	Water
<b>TOTAL CREDIT CARD TXN</b>			<b>\$2,243.82</b>	





495 Apex Valley Rd. / PO Box 638

Black Hawk, CO 80422

Phone: (303) 582-5499

Fax: (303) 582-3390

## Chief's Report

Date: September 27, 2023

Report by: Cody Carroll

- Move to ESO Scheduler
- Implemented LogRx for controlled substance tracking
- Interviewed 6 candidates for 2 Paramedic positions, hired 1
- Set up background checks for new hires
- Proposal for background checks and monitoring for current employees
- Bonus Proposal
- Budget revisions
- Assist with shuffling of vehicles for repairs
- Work with Frazer to find chassis and get quotes
- Proposal for ambulance financing
- Completed Employee Manual
- Continued work on SOGs
- Assisted with Pack Burro Race Standby
- Attended Whole Blood Academy in San Antonio

## Accounts Receivable Summary 2023

<i>AR Balance Date</i>	<b>Beginning Balance</b>	<b>Charges</b>	<b>Credits</b>	<b>Remaining Balance</b>	<b>Old Account Credits</b>	<b>Cash Payments</b>
<i>1/31/2023</i>	\$446,955.32	\$180,944.00	\$141,804.42	\$486,094.90	\$1,685.51	\$47,018.59
<i>2/28/2023</i>	\$486,094.90	\$130,546.00	\$84,126.66	\$532,514.24	\$3,789.40	\$46,902.62
<i>3/31/2023</i>	\$532,514.24	\$156,384.00	\$153,353.14	\$535,545.10	\$1,086.34	\$51,357.35
<i>4/30/2023</i>	\$535,545.10	\$171,758.00	\$59,090.90	\$648,212.20	\$1,295.29	\$35,601.62
<i>5/31/2023</i>	\$648,212.20	\$176,228.00	\$112,188.13	\$712,252.07	\$3,347.95	\$56,549.20
<i>6/30/2023</i>	\$712,252.07	\$127,826.43	\$350,965.26	\$489,113.24	\$1,846.32	\$51,428.45
<i>7/31/2023</i>	\$489,113.24	\$259,803.39	\$186,369.28	\$562,547.35	\$4,821.40	\$53,699.59
<i>8/31/2023</i>	\$562,547.35	\$196,869.04	\$177,006.56	\$582,409.83	\$3,748.78	\$75,631.62
<i>9/30/2023</i>	\$582,409.83	\$0.00	\$0.00	\$582,409.83	\$0.00	\$0.00
<i>10/31/2023</i>	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<i>11/30/2023</i>	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<i>12/31/2023</i>	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total 2023</b>		<b>\$1,400,358.86</b>	<b>\$1,264,904.35</b>		<b>\$21,620.99</b>	<b>\$418,189.04</b>

<i>AR Balance Date</i>	<b>Beginning Balance</b>	<b>Charges</b>	<b>Sharp Credits</b>	<b>Remaining Balance</b>	<b>Old Account Credits</b>	<b>Cash Payments</b>
<i>1/31/2022</i>	\$296,612.16	\$76,296.90	\$105,851.70	\$267,057.36	\$2,806.57	\$36,476.10
<i>2/28/2022</i>	\$267,057.36	\$115,342.00	\$100,068.16	\$282,331.20	\$1,131.24	\$31,846.06
<i>3/31/2022</i>	\$282,331.20	\$135,760.00	\$97,445.51	\$320,645.69	\$744.08	\$43,834.59
<i>4/30/2022</i>	\$320,645.69	\$79,887.00	\$118,758.05	\$281,774.64	\$806.70	\$43,300.67
<i>5/31/2022</i>	\$281,774.64	\$97,414.00	\$47,458.87	\$331,729.77	\$1,172.26	\$22,909.44
<i>6/30/2022</i>	\$331,729.77	\$180,411.00	\$140,474.17	\$371,666.60	\$761.98	\$45,195.80
<i>7/31/2022</i>	\$371,666.60	\$75,470.00	\$140,983.30	\$306,153.30	\$2,545.63	\$33,254.64
<i>8/31/2022</i>	\$306,153.30	\$283,807.00	\$103,522.98	\$486,437.32	\$2,364.10	\$55,746.89
<i>9/30/2022</i>	\$486,437.32	\$120,412.00	\$130,355.58	\$476,493.74	\$920.12	\$65,400.50
<i>10/31/2022</i>	\$476,493.74	\$178,316.00	\$191,336.43	\$463,473.31	\$2,590.45	\$39,142.83
<i>11/30/2022</i>	\$463,473.31	\$128,954.00	\$171,442.73	\$420,984.58	\$1,578.81	\$53,960.35
<i>12/31/2022</i>	\$420,984.58	\$135,142.00	\$109,171.26	\$446,955.32	\$2,542.92	\$45,073.02
<b>Total 2022</b>		<b>\$1,607,211.90</b>	<b>\$1,456,868.74</b>		<b>\$19,964.86</b>	<b>\$516,140.89</b>



**Gilpin Ambulance Authority**  
**Fiscal YTD Summary - 01/01/23 to 08/31/23**

	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Totals
<b>Beginning AR</b>	446,955.32	486,094.90	532,514.24	535,545.10	648,212.20	712,252.07	489,113.24	562,547.35	<b>446,955.32</b>
<b>Charges/Invoices</b>	180,944.00	130,546.00	156,384.00	171,758.00	176,228.00	127,826.43	259,803.39	196,869.04	1,400,358.86
<b>Contractual Adjustments</b>	(86,327.26)	(46,512.35)	(94,225.88)	(34,689.52)	(63,913.58)	(101,414.58)	(68,497.30)	(108,168.39)	(603,748.86)
<b>Allowed Charges</b>	94,616.74	84,033.65	62,158.12	137,068.48	112,314.42	26,411.85	191,306.09	88,700.65	<b>796,610.00</b>
<b>Patient Discounts</b>	(1,803.23)	(250.00)	(3,149.72)	0.00	0.00	(2,788.00)	0.00	0.00	(7,990.95)
<b>Bad Debt</b>	250.00	0.00	0.00	1,813.00	0.00	(193,245.60)	(68,821.42)	0.00	(260,004.02)
<b>Bad Debt Recovery</b>	6,239.81	274.79	6,148.29	0.00	4,951.08	2,443.98	3,189.13	2,709.28	25,956.36
<b>Bankruptcy</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Misc Adjustments</b>	(1,428.36)	(29.57)	0.00	0.00	0.00	(1,275.00)	0.00	0.00	(2,732.93)
<b>Total Adjustments</b>	3,258.22	(4.78)	2,998.57	1,813.00	4,951.08	(194,864.62)	(65,632.29)	2,709.28	<b>(244,771.54)</b>
<b>Medicare Payments</b>	(6,117.88)	(3,897.53)	(6,361.29)	(4,261.70)	(3,940.47)	(9,585.61)	(2,877.11)	(7,955.07)	(44,996.66)
<b>Medicaid Payments</b>	(9,863.33)	(4,879.13)	(12,283.61)	(1,031.64)	(9,883.08)	(11,448.84)	(7,413.78)	(14,408.68)	(71,212.09)
<b>Insurance Payments</b>	(23,129.69)	(14,304.89)	(31,452.55)	(11,826.61)	(31,471.73)	(23,473.05)	(29,376.52)	(40,248.23)	(205,283.27)
<b>Patient Payments</b>	(19,624.48)	(15,302.23)	(12,028.38)	(9,094.43)	(7,930.35)	(10,322.23)	(12,572.28)	(8,935.47)	(95,809.85)
<b>Total Payments</b>	(58,735.38)	(38,383.78)	(62,125.83)	(26,214.38)	(53,225.63)	(54,829.73)	(52,239.69)	(71,547.45)	<b>(417,301.87)</b>
<b>Insurance Refunds</b>	0.00	183.12	0.00	0.00	0.00	143.67	0.00	0.00	326.79
<b>Patient Refunds</b>	0.00	591.13	0.00	0.00	0.00	0.00	0.00	0.00	591.13
<b>Returned Checks</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Refunds</b>	0.00	774.25	0.00	0.00	0.00	143.67	0.00	0.00	<b>917.92</b>
<b>Change in A/R</b>	39,139.58	46,419.34	3,030.86	112,667.10	64,039.87	(223,138.83)	73,434.11	19,862.48	<b>135,454.51</b>
<b>Ending A/R</b>	486,094.90	532,514.24	535,545.10	648,212.20	712,252.07	489,113.24	562,547.35	582,409.83	<b>582,409.83</b>
<b>Total Credits</b>	(141,804.42)	(84,900.91)	(153,353.14)	(59,090.90)	(112,188.13)	(351,108.93)	(186,369.28)	(177,006.56)	<b>(1,265,822.27)</b>
<b>BAD DEBT ACTIVITY</b>									
<b>Beginning Bad Debt</b>	(307,170.86)	(300,681.05)	(300,406.26)	(294,257.97)	(292,444.97)	(287,493.89)	(478,295.51)	(543,927.80)	<b>(307,170.86)</b>
<b>Sent to Bad Debt</b>	250.00	0.00	0.00	1,813.00	0.00	(193,245.60)	(68,821.42)	0.00	(260,004.02)
<b>Bad Debt Adjustments</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Bad Debt Recovery</b>	6,239.81	274.79	6,148.29	0.00	4,951.08	2,443.98	3,189.13	2,709.28	25,956.36
<b>Ending Bad Debt</b>	(300,681.05)	(300,406.26)	(294,257.97)	(292,444.97)	(287,493.89)	(478,295.51)	(543,927.80)	(541,218.52)	<b>(541,218.52)</b>
<b>Avg Chg/Trans</b>	\$2,445.19	\$2,510.50	\$2,443.50	\$2,525.85	\$2,447.61	\$2,506.40	\$2,522.36	\$2,523.96	\$2,491.74
<b>Avg Rev/Trans</b>	\$793.72	\$738.15	\$970.72	\$385.51	\$739.24	\$1,075.09	\$507.18	\$917.28	\$742.53
<b>% Collections</b>	32%	29%	40%	15%	30%	43%	20%	36%	30%

**Gilpin Ambulance Authority**  
**AR Summary Report**  
 January through August 2023

	<u>Jan 23</u>	<u>Feb 23</u>	<u>Mar 23</u>	<u>Apr 23</u>	<u>May 23</u>	<u>Jun 23</u>	<u>Jul 23</u>	<u>Aug 23</u>	<u>TOTAL</u>
<b>Patient Pay</b>	11,937.08	9,094.82	6,358.66	9,862.14	3,140.50	5,342.90	15,913.92	8,772.07	70,422.09
<b>Collections</b>	1,389.46	6,455.41	1,980.73	1,991.80	6,061.18	3,129.96	3,878.92	2,892.09	27,779.55
<b>Insurance Providers</b>									
<b>Auto Ins</b>	0.00	2,102.00	0.00	0.00	0.00	847.08	0.00	0.00	2,949.08
<b>Commercial Ins</b>	15,228.03	13,874.03	13,774.22	11,836.28	25,401.06	8,809.45	14,286.73	25,269.39	128,479.19
<b>Medicaid</b>	6,631.01	6,467.84	13,927.22	1,031.64	9,883.08	11,448.84	4,184.66	18,733.64	72,307.93
<b>Medicare</b>	11,833.01	8,908.52	13,532.59	9,105.97	10,504.48	16,746.58	9,975.85	19,964.43	100,571.43
<b>Worker's Comp</b>	0.00	0.00	1,783.93	1,773.79	1,558.90	5,103.64	5,459.51	0.00	15,679.77
<b>Total Insurance Providers</b>	<u>33,692.05</u>	<u>31,352.39</u>	<u>43,017.96</u>	<u>23,747.68</u>	<u>47,347.52</u>	<u>42,955.59</u>	<u>33,906.75</u>	<u>63,967.46</u>	<u>319,987.40</u>
<b>TOTAL</b>	<u><u>47,018.59</u></u>	<u><u>46,902.62</u></u>	<u><u>51,357.35</u></u>	<u><u>35,601.62</u></u>	<u><u>56,549.20</u></u>	<u><u>51,428.45</u></u>	<u><u>53,699.59</u></u>	<u><u>75,631.62</u></u>	<u><u>418,189.04</u></u>

## Response/Call Volume Summary 2023

Monthly Comparison 1st Qtr	January						February						March					
	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023
Blood Draw	8	7	5	5	3	0	5	2	4	3	0	0	8	12	4	2	2	2
Call Cancelled	5	7	5	1	14	6	8	2	7	7	10	8	8	2	1	7	7	6
Dead On Scene	2	3	0	2	0	1	0	1	4	2	0	3	3	3	1	3	2	0
Life Alert	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
No Patient Found	1	4	10	7	6	3	0	8	5	7	3	3	4	5	3	10	4	3
No Transport	68	54	52	40	77	57	55	56	75	54	65	69	89	72	29	77	83	79
Standby	22	6	18	6	3	9	16	5	9	5	5	4	10	3	6	9	5	4
Treated, Transferred Care	3	0	0	0	0	2	0	0	1	0	0	1	0	0	0	0	0	1
Treated, Transported	57	66	58	56	51	61	56	43	61	41	48	76	64	70	25	55	80	62
<b>Totals</b>	<b>166</b>	<b>147</b>	<b>148</b>	<b>117</b>	<b>154</b>	<b>139</b>	<b>140</b>	<b>117</b>	<b>166</b>	<b>119</b>	<b>131</b>	<b>164</b>	<b>186</b>	<b>167</b>	<b>69</b>	<b>163</b>	<b>183</b>	<b>157</b>

Monthly Comparison 2nd Qtr	April						May						June					
	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023
Blood Draw	12	4	1	2	3	0	11	6	0	8	3	6	9	6	6	2	2	3
Call Cancelled	4	13	1	3	8	4	8	11	2	3	11	10	5	9	3	3	11	1
Dead On Scene	1	1	2	1	3	1	2	3	0	0	1	0	1	0	4	2	0	1
Life Alert	1	0	0	0	0	0	0	0	0	0	0	0	1	2	0	0	0	0
No Patient Found	4	0	0	8	1	6	4	0	2	10	3	5	2	5	2	14	7	5
No Transport	73	67	13	58	55	58	54	57	10	92	80	65	62	65	29	87	61	57
Standby	9	2	0	3	4	5	10	2	1	6	3	5	6	2	3	4	7	7
Treated, Transferred Care	2	0	0	0	0	0	1	0	1	0	3	3	0	0	2	0	1	0
Treated, Transported	69	58	9	58	43	61	73	46	26	48	68	71	59	57	38	56	72	90
<b>Totals</b>	<b>175</b>	<b>145</b>	<b>26</b>	<b>133</b>	<b>117</b>	<b>135</b>	<b>163</b>	<b>125</b>	<b>42</b>	<b>167</b>	<b>172</b>	<b>165</b>	<b>145</b>	<b>146</b>	<b>87</b>	<b>168</b>	<b>161</b>	<b>164</b>

Monthly Comparison 3rd Qtr	July						August						September					
	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023
Blood Draw	4	8	2	8	1	0	11	11	10	2	7	0	5	8	2	6	4	0
Call Cancelled	6	9	5	3	8	9	8	0	8	3	7	6	3	8	4	12	5	0
Dead On Scene	2	5	2	2	2	1	0	0	1	2	5	0	0	1	1	2	2	0
Life Alert	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
No Patient Found	2	3	2	7	2	5	0	4	2	10	6	4	4	4	3	3	6	0
No Transport	82	73	58	64	84	94	62	67	55	73	77	73	78	69	58	76	84	0
Standby	6	6	4	7	6	9	7	3	4	2	2	5	9	9	8	8	5	0
Treated, Transferred Care	0	0	2	0	1	3	0	1	2	0	2	4	0	2	0	0	1	0
Treated, Transported	67	65	51	56	77	73	69	55	56	86	80	71	69	41	53	78	64	0
<b>Totals</b>	<b>169</b>	<b>169</b>	<b>126</b>	<b>147</b>	<b>181</b>	<b>194</b>	<b>157</b>	<b>141</b>	<b>138</b>	<b>178</b>	<b>186</b>	<b>163</b>	<b>168</b>	<b>142</b>	<b>129</b>	<b>185</b>	<b>171</b>	<b>0</b>

Monthly Comparison 4th Qtr	October						November						December					
	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023
Blood Draw	8	5	4	5	3	0	7	3	4	2	0	0	4	7	1	0	0	0
Call Cancelled	7	2	2	14	3	0	0	1	7	8	4	0	5	5	6	9	10	0
Dead On Scene	0	3	1	3	3	0	0	3	1	1	3	0	4	1	3	2	2	0
Life Alert	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
No Patient Found	71	5	7	5	8	0	60	1	4	2	4	0	60	2	6	9	6	0
No Transport	54	78	51	61	99	0	49	58	64	60	61	0	44	59	54	76	77	0
Standby	8	12	8	8	3	0	13	5	6	11	5	0	5	9	10	8	7	0
Treated, Transferred Care	0	3	0	1	0	0	0	0	1	0	0	0	0	1	0	1	1	0
Treated, Transported	48	60	45	65	64	0	42	61	42	50	65	0	74	55	33	48	61	0
<b>Totals</b>	<b>196</b>	<b>168</b>	<b>118</b>	<b>162</b>	<b>183</b>	<b>0</b>	<b>171</b>	<b>132</b>	<b>129</b>	<b>134</b>	<b>142</b>	<b>0</b>	<b>196</b>	<b>139</b>	<b>113</b>	<b>153</b>	<b>164</b>	<b>0</b>

Year To Date Comparison	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Blood Draw	40	36	28	28	68	56	32	32	21	11
Call Cancelled	38	41	34	57	52	53	32	30	65	50
Dead On Scene	10	15	11	12	11	16	14	15	13	7
Life Alert	0	0	3	6	2	2	0	0	0	0
No Patient Found	0	33	39	29	17	29	26	73	31	34
No Transport	484	479	540	492	545	511	321	540	583	552
Standby	95	100	68	78	86	29	45	42	46	48
Treated, Transferred Care	5	1	4	1	6	1	8	4	8	14
Treated, Transported	525	537	506	554	514	460	324	456	518	565
<b>Totals</b>	<b>1197</b>	<b>1242</b>	<b>1233</b>	<b>1257</b>	<b>1301</b>	<b>1157</b>	<b>802</b>	<b>1192</b>	<b>1285</b>	<b>1281</b>

Five Year Comparison	2018	2019	2020	2021	2022
Blood Draw	92	79	43	45	28
Call Cancelled	67	69	51	72	85
Dead On Scene	15	24	20	23	23
Life Alert	2	2	0	0	0
No Patient Found	41	41	46	92	55
No Transport	814	775	548	813	904
Standby	121	64	77	77	68
Treated, Transferred Care	6	7	9	6	11
Treated, Transported	747	677	497	696	771
<b>Totals</b>	<b>1905</b>	<b>1738</b>	<b>1291</b>	<b>1824</b>	<b>1945</b>

Calls Between 10 PM & 8 AM	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Tot/YR
2014	40	44	56	47	44	46	42	41	35	42	29	44	510
2015	57	35	40	42	42	46	47	62	52	47	53	42	565
2016	49	42	53	44	43	63	56	47	52	39	45	40	573
2017	36	49	50	43	56	37	65	42	43	39	38	58	556
2018	58	43	57	58	51	46	48	43	55	47	40	50	596
2019	58	26	57	43	36	42	49	49	36	60	45	41	542
2020	37	56	24	4	12	25	46	45	32	42	45	35	403
2021	41	33	47	27	61	46	49	54	50	45	41	53	547
2022	49	55	56	43	55	51	59	53	56	48	43	49	617
2023	42	50	55	48	54	43	40	49	0	0	0	0	381
Average	47	43	50	40	45	45	50	49	41	41	38	41	537

<b>Standby</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>
<b>Clear Creek</b>	68	37	60	57	55
<b>Other</b>	53	27	17	20	12
<b>Total</b>	121	64	77	77	67

<b>2023 Standby</b>	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>Apr</b>	<b>May</b>	<b>Jun</b>	<b>Jul</b>	<b>Aug</b>	<b>Sep</b>	<b>Oct</b>	<b>Nov</b>	<b>Dec</b>	<b>Total</b>
<b>Clear Creek</b>	8	3	4	4	4	6	7	4					40
<b>GCSO</b>	1			1									2
<b>Timberline</b>		1			1								2
<b>Event</b>						1	2	1					4
<b>Total</b>	9	4	4	5	5	7	9	5	0	0	0	0	48

Gilpin Ambulance Authority  
 2023 Projected 2024 Proposed Budget  
 Presented September 27, 2023

	2021 Actual/Audited	2022 Adopted	2022 Actual/Audited	2023 Adopted	2023 Projected 09/27/2023	2024 Proposed 09/27/2023	Change from 2023 Adopted	% Change
<b>Beginning Fund Balance</b>	410,567.31	351,635.62	387,947.85	511,793.93	374,656.24	341,895.15	-169,898.78	-49.7%
<i>Restricted Reserve (Capital)</i>								
<b>Beginning Funds Available for Operations (Cash)</b>	410,567.31	351,635.62	387,947.85	511,793.93	374,656.24	341,895.15	-169,898.78	-49.7%
<b>Revenue</b>								
<b>Contributions</b>								
<b>IGA Black Hawk</b>	416,277.26	476,097.63	476,097.72	428,562.29	428,562.29	478,719.43	50,157.14	10.5%
<b>IGA Central City</b>	151,904.60	237,000.14	237,000.12	153,535.16	153,535.16	163,436.26	9,901.10	6.1%
<b>IGA Gilpin County</b>	631,134.70	900,245.60	900,245.60	655,091.61	655,091.61	674,816.60	19,724.99	2.9%
<b>Total Contributions</b>	1,199,316.56	1,613,343.37	1,613,343.44	1,237,189.06	1,237,189.06	1,316,972.29	79,783.23	6.1%
<b>Call Revenue</b>								
<b>Income Patient and Insurance (Cash)</b>	293,234.79	350,000.00	371,497.83	375,000.00	400,000.00	400,000.00	25,000.00	6.3%
<b>Medicare-derived payments (Cash)</b>	93,257.23	90,000.00	125,908.17	100,000.00	140,000.00	140,000.00	40,000.00	28.6%
<b>Collections-derived payments (Cash)</b>	35,996.03	30,000.00	18,734.89	20,000.00	35,000.00	40,000.00	20,000.00	50.0%
<b>Total Call Revenue</b>	422,488.05	470,000.00	516,140.89	495,000.00	575,000.00	580,000.00	85,000.00	14.7%
<b>Grant Revenue</b>								
<b>Colorado EMTS Grants</b>		93,779.00		93,779.00	93,779.00	243,662.42	149,883.42	61.5%
<b>DOLA LGGF Grant Revenue</b>								
<b>DOLA Operating Expenses</b>	95,096.00	95,000.00	95,096.00	811,888.00	811,888.00	890,000.00	78,112.00	8.8%
<b>Other Grant Revenue</b>	2,585.00		5,000.00		5,000.00			
<b>Total Grant Revenue</b>	97,681.00	188,779.00	100,096.00	905,667.00	910,667.00	1,133,662.42	227,995.42	20.1%
<b>Other Revenue</b>								
<b>Sale of Ambulance</b>								
<b>Other Revenue</b>	25,111.71		2,242.16		15,502.00		0.00	
<b>CAID Supplemental</b>	188,030.85		218,664.82		241,287.47		0.00	
<b>COVID Relief</b>	15,222.03		1,333.01				0.00	
<b>Total Other Revenue</b>	228,364.59	0.00	222,239.99	0.00	256,789.47	0.00	0.00	
<b>Total Revenue</b>	2,358,417.51	2,623,757.99	2,839,768.17	3,149,649.99	3,354,301.77	3,372,529.86	222,879.87	6.6%
<b>Total Cash Revenue for Formula</b>	748,533.64	658,779.00	838,476.88	1,400,667.00	1,742,456.47	1,713,662.42	312,995.42	18.3%



Gilpin Ambulance Authority  
 2023 Projected 2024 Proposed Budget  
 Presented September 27, 2023

Expense	2021 Actual/Audited	2022 Adopted	2022 Actual/Audited	2023 Adopted	2023 Projected 09/27/2023	2024 Proposed 09/27/2023	Change from 2023 Adopted	% Change
<b>Capital Expenditures</b>								
<b>Capital (Misc)</b>			97,331.66	285,000.00	85,000.00	287,139.85	2,139.85	0.7%
<b>Ambulance Purchase</b>		187,558.00		200,000.00	276,253.58	250,790.00	50,790.00	20.3%
<b>Total Capital Expenditures</b>	0.00	187,558.00	97,331.66	485,000.00	361,253.58	537,929.85	52,929.85	9.8%
<b>Uncategorized Expense</b>			17,000.00		2,549.88			
<b>Administration</b>								
<b>Other</b>								
<b>Reimbursable Expenses</b>	85.50							
<b>Admin Training</b>	856.36	1,000.00	2,940.86	5,000.00	3,000.00	5,000.00	0.00	0.0%
<b>Discretionary</b>	2,492.46	5,000.00	4,562.00	5,000.00	5,000.00	5,000.00	0.00	0.0%
<b>licensing/memberships</b>	6,634.55	6,000.00	5,553.00	6,500.00	6,500.00	6,500.00	0.00	0.0%
<b>Manager Development</b>	761.80	3,000.00	1,540.72	5,000.00	3,000.00	5,000.00	0.00	0.0%
<b>Professional Services</b>			10,397.50	3,000.00	3,450.00		-3,000.00	
<b>Total Other</b>	10,830.67	15,000.00	24,994.08	24,500.00	20,950.00	21,500.00	-3,000.00	-14.0%
<b>Accounting</b>	8,152.23	10,000.00	9,691.27	12,000.00	10,000.00	10,000.00	-2,000.00	-20.0%
<b>Legal</b>	6,510.10	10,000.00	30,382.00	10,000.00	28,000.00	20,000.00	10,000.00	50.0%
<b>Total Administration</b>	25,493.00	35,000.00	65,067.35	46,500.00	58,950.00	51,500.00	5,000.00	9.7%

Gilpin Ambulance Authority  
 2023 Projected 2024 Proposed Budget  
 Presented September 27, 2023

	2021 Actual/Audited	2022 Adopted	2022 Actual/Audited	2023 Adopted	2023 Projected 09/27/2023	2024 Proposed 09/27/2023	Change from 2023 Adopted	% Change
<b>Operations and Maintenance</b>								
<b>Vehicle Expense</b>								
Fuel	19,515.60	19,000.00	33,887.01	32,000.00	34,000.00	35,000.00	3,000.00	8.6%
Insurance	9,644.99	11,000.00	8,390.80	11,550.00	11,000.00	13,000.00	1,450.00	11.2%
Maintenance	26,986.33	30,000.00	34,642.92	40,000.00	75,000.00	50,000.00	10,000.00	20.0%
Tires	6,075.94	9,000.00	6,469.48	9,000.00	8,000.00	8,000.00	-1,000.00	-12.5%
<b>Total Vehicle expense</b>	<b>62,222.86</b>	<b>69,000.00</b>	<b>83,390.21</b>	<b>92,550.00</b>	<b>128,000.00</b>	<b>106,000.00</b>	<b>13,450.00</b>	<b>12.7%</b>
<b>Communications R&amp;M</b>	7,455.35	5,000.00	3,514.94	5,000.00	5,000.00	5,000.00	0.00	0.0%
<b>Crew Quarters supplies</b>	22,644.12	12,000.00	9,851.02	12,000.00	12,000.00	12,000.00	0.00	0.0%
<b>Disposable Medical Supplies</b>	29,742.99	25,000.00	40,837.95	35,000.00	50,000.00	40,000.00	5,000.00	12.5%
<b>Durable Medical Equipment</b>	4,047.49	6,000.00	4,415.29	6,000.00	12,000.00	6,000.00	0.00	0.0%
<b>Office Supplies/Postage/Credit Card Fees</b>	4,746.91	6,000.00	5,033.93	5,000.00	5,000.00	5,000.00	0.00	0.0%
<b>Property Lease</b>				86,000.00	66,000.00	71,000.00	-15,000.00	-21.1%
<b>Property Liability Insurance</b>	19,323.01	21,000.00	20,583.04	22,050.00	22,000.00	24,000.00	1,950.00	8.1%
<b>Property Maintenance</b>	11,053.99	30,000.00	17,032.81	35,000.00	25,000.00	20,000.00	-15,000.00	-75.0%
<b>Public Education/PR</b>	712.69	1,000.00	1,099.67	2,000.00	2,000.00	2,000.00	0.00	0.0%
<b>Safety Gear</b>		3,000.00	854.35	3,000.00	3,000.00	3,000.00	0.00	0.0%
<b>Service Contracts/Equipment lease</b>	48,758.96	40,000.00	52,421.35	50,000.00	70,000.00	73,000.00	23,000.00	31.5%
<b>Technology/Hardware/Software</b>	4,034.22	8,000.00	7,128.94	7,000.00	8,000.00	10,000.00	3,000.00	30.0%
<b>Telephone/TV/Internet</b>	13,947.04	15,000.00	13,672.55	15,000.00	15,000.00	17,000.00	2,000.00	11.8%
<b>Training</b>	1,539.00	7,000.00	6,247.72	7,000.00	13,000.00	21,000.00	14,000.00	66.7%
<b>Uniforms</b>	6,705.83	12,000.00	13,082.06	12,000.00	25,000.00	15,000.00	3,000.00	20.0%
<b>Utilities</b>	3,163.40	3,500.00	3,162.05	4,000.00	8,000.00	8,000.00	4,000.00	50.0%
<b>Total Operations and Maintenance</b>	<b>240,097.86</b>	<b>263,500.00</b>	<b>282,327.88</b>	<b>398,600.00</b>	<b>469,000.00</b>	<b>438,000.00</b>	<b>39,400.00</b>	<b>9.0%</b>

Gilpin Ambulance Authority  
 2023 Projected 2024 Proposed Budget  
 Presented September 27, 2023

	2021 Actual/Audited	2022 Adopted	2022 Actual/Audited	2023 Adopted	2023 Projected 09/27/2023	2024 Proposed 09/27/2023	Change from 2023 Adopted	% Change
<b>Personnel Expense</b>								
<b>Salaries</b>								
Salaries Admin	218,249.20	181,000.00	175,460.43	192,000.00	192,000.00	200,000.00	8,000.00	4.0%
Salaries Regular	1,008,481.64	1,270,000.00	1,208,889.95	1,320,000.00	1,315,000.00	1,400,000.00	80,000.00	5.7%
PTO	50,504.01	60,000.00	69,006.72	62,000.00	65,000.00	70,000.00	8,000.00	11.4%
Employee Bonuses	8,588.00		5,950.00		35,000.00			
Holiday stipends	6,190.00	8,200.00	6,500.00	8,000.00	7,500.00	10,000.00	2,000.00	20.0%
<b>Total Salaries</b>	1,292,012.85	1,519,200.00	1,465,807.10	1,582,000.00	1,614,500.00	1,680,000.00	98,000.00	5.8%
<b>Employee Benefits and Payroll Taxes</b>								
457(b) Admin Fess	2,607.52	3,000.00	2,773.60	3,000.00	3,500.00	3,500.00	500.00	14.3%
457(b) employee contribution	2,576.66							
457(b) employer match	33,870.45	42,000.00	34,931.37	56,000.00	56,000.00	56,000.00	0.00	0.0%
Benefits HRA	23,633.50	27,600.00	20,415.12	27,600.00	17,703.04	27,600.00	0.00	0.0%
Benefits Life AD& D STD LTD	14,723.42	22,400.00	15,205.58	18,000.00	18,000.00	18,000.00	0.00	0.0%
Employee Wellness	308.00	1,000.00	294.00	1,000.00	500.00	1,000.00	0.00	0.0%
Health Insurance	193,652.32	230,000.00	199,757.60	240,350.00	225,000.00	250,000.00	9,650.00	3.9%
Payroll & Unemployment Taxes	95,310.23	130,000.00	107,729.99	130,000.00	131,000.00	144,000.00	14,000.00	9.7%
Payroll Service Fees	5,201.85	6,500.00	5,423.68	7,000.00	7,000.00	7,000.00	0.00	0.0%
Workers Comp	40,982.00	56,000.00	51,047.00	54,600.00	50,000.00	58,000.00	3,400.00	5.9%
<b>Total Employee Benefits and Payroll Taxes</b>	412,865.95	518,500.00	437,577.94	537,550.00	508,703.04	565,100.00	27,550.00	4.9%
<b>Total Personnel Expense</b>	1,704,878.80	2,037,700.00	1,903,385.04	2,119,550.00	2,123,203.04	2,245,100.00	125,550.00	5.6%
<b>Total Expense</b>	1,970,469.66	2,523,758.00	2,365,111.93	3,049,650.00	3,012,406.62	3,272,529.85	222,879.85	6.8%
<b>Total Profit/Loss</b>	-1,221,936.02	-1,864,979.00	-1,526,635.05	-1,648,983.00	-1,269,950.15	-1,558,867.43	90,115.57	-5.8%

Gilpin Ambulance Authority  
2023 Projected 2024 Proposed Budget  
Presented September 27, 2023

	2021 Actual/Audited	2022 Adopted	2022 Actual/Audited	2023 Adopted	2023 Projected 09/27/2023	2024 Proposed 09/27/2023	Change from 2023 Adopted	% Change
<b>Contributions</b>								
IGA Black Hawk	416,277.26	476,097.64	476,097.72	428,562.29	428,562.29	478,719.43	50,157.14	10.5%
IGA Central City	151,904.60	237,000.14	237,000.12	153,535.16	153,535.16	163,436.26	9,901.10	6.1%
IGA Gilpin County	631,134.70	900,245.60	900,245.60	655,091.61	655,091.61	674,816.60	19,724.99	2.9%
<b>Total Contributions</b>	<b>1,199,316.56</b>	<b>1,613,343.38</b>	<b>1,613,343.44</b>	<b>1,237,189.06</b>	<b>1,237,189.06</b>	<b>1,316,972.29</b>	<b>79,783.23</b>	<b>6.1%</b>
<b>Ending Fund Balance</b>	387,947.85	100,000.00	474,656.24	99,999.99	341,895.15	100,000.01		
<i>Restricted Reserve (Capital)</i>		0.00	100,000.00	0.00		0.00		
<b>Ending Funds Available for Operations (Cash)</b>	387,947.85	100,000.00	374,656.24	99,999.99	341,895.15	100,000.01		

**Allocations with Base Amounts for Each Member**

	Expense Balance	Less Ending Unrestricted Balance in Excess of \$100,000 (Net)	County Base 33% of Net	City Base 5% of Net	Remaining Net Balance	Call Volume Allocation	Total Contributions	% Total Contributions
Black Hawk				65,848.61		412,870.82	478,719.43	36%
Central City				65,848.61		97,587.65	163,436.26	12%
Gilpin			434,600.85			240,215.75	674,816.60	51%
<b>Total</b>	<b>1,558,867.43</b>	<b>1,316,972.28</b>	<b>434,600.85</b>	<b>131,697.22</b>	<b>750,674.21</b>	<b>750,674.22</b>	<b>1,316,972.29</b>	

% of Calls	2021 Calls	% of Calls	2022 Calls	% of Calls
Black Hawk	955	52%	1039	55%
Central City	230	13%	237	13%
Gilpin County	639	35%	614	32%
<b>Total</b>	<b>1,824</b>		<b>1,890</b>	

Changes Applied to 2021 Budget	2021-2022 Call Volume Changes		2023-2024
	% Call Increase /Decrease	Change in % of calls	Contribution Changes
Black Hawk	9%	3.0%	10.5%
Central City	3%	0.0%	6.1%
Gilpin County	-4%	-3.0%	2.9%
<b>Total</b>	<b>4%</b>		<b>6.1%</b>

**2024 Draft Budget Summary  
Presented August 16, 2023**

**Changes to the Budget and Explanations**

**Revenue**

- **Call Revenue**
  - **2023** – We are predicting to collect more than budgeted for all call revenue.
  - **2024** – Call revenue proposed for 2024 shows projected increases due to fee schedule and payment changes.
  
- **Grant Revenue**
  - **2023**
    - Other Grant Income – Includes reimbursement for county RETAC
  - **2024**
    - DOLA Operating – We have applied for this grant, however, will not receive final awards until later this year. The amount entered is based on if we receive all that we requested during the application process.
    - Other possible grants include RETAC mini grant, County RETAC funding and Alan Green – however we cannot apply for these yet so are not budgeted.
    - The EMTS grant for reimbursement funding in 2024 was awarded for use on equipment and vehicles.
  
- **Other Revenue**
  - **2023 – Not budgeted**
    - Other revenue includes dividend returns from our health insurance and work comp providers.
    - CAID Supplemental – The quoted funding for this program was \$241,287.47 and will be received in November
  - **2024 – Not budgeted**
    - Other Revenue is unknowns and not budgeted for
    - CAID Supplemental Payments are not guaranteed so is not included in the budget.
  
- **Total Proposed Budgeted Revenue less contributions for 2024 reflects an increase of 17.5%**

## Expenses

### Capital

- **2023**
  - Misc Capital: Purchase of Power Cot, Radios and Leasing Monitors \$200,000 savings from budget due to not purchasing monitors – Savings used to cover unexpected expenses. Total increased expenses from budgeted in 2023 were \$81,243 which is covered by misc capital savings
  - Purchase of Ambulance
- **2024 – EMTS Grant for Capital and Ambulance – Awarded Match \$243,662.42**
  - Misc Capital – Radios, Power Cots, Stair Chair
  - Purchase of Ambulance

### Administration – 9.7% Increase from 2023 Budget

- **2023**
  - Uncategorized Expenses: Replacement of Training Dummies for St Anthony’s
  - Legal: Over budget due to legal usage in 2023, Legal Claims, SOG and Personnel Manual review
  - Professional Services: Salary Survey
- **2024**
  - Increase to Legal Fees

### Operations and Maintenance – 9% Increase from 2023 Budget

- **Vehicle Expenses**
  - **2023**
    - Fuel costs and maintenance expected to be higher than budgeted due to increased fuel, extensive vehicle maintenance, and supply costs.
  - **2024**
    - Vehicle Insurance – projecting an increase of 5% from the 2023 projected amount – we have not heard from VFIS of actual expected increases. Additional increase to number of covered vehicles
    - Fuel and Maintenance estimated increases due to aging ambulances, increased call volume and labor increases
- **Disposable Medical Supplies** – expecting to spend more than budgeted in 2023 and more in 2024 due to supply shortages and increased costs
- **Durable Medical Equipment** – 2023 purchase of Laryngoscopes, IO Drills, Jump Bags
- **Property Lease** – 2023 didn’t pay for the full year on the Timberline lease. Timberline lease is \$21,000. Apex Lease is \$50,000.
- **Liability insurance** – 2023 & 2024 Increase includes an estimated annual increase and increase in liability coverage
- **Service Contracts/Equipment Lease** – 2023 & 2024 increase for monitors

- **Technology/Hardware/Software**
  - 2023 Unexpected purchases including cameras, networking equipment, ambulance computer, software subscriptions
  - 2024 Purchase of replacement ambulance and captain computers and other software subscriptions
- **Training**
  - 2023 new inventory software and training platform
  - 2024 increase to \$1,000/full time employee

**Personnel Expenses – 5.6% Increase from 2023 budget**

- **2024 Salaries – 5.8% Increase from 2023 budget**
  - **Admin Salaries – 4% increase**
    - A raise for the Administrative Officer.
  - **Salaries Regular – 5.7% increase**
    - A 4% grade adjustment for Paramedics and 7% for Captains.
    - Fixing compression for all field employees.
- **2023 Employee Bonuses - \$35,000 to cover \$20/month of full time employment. \$15,502 of this comes from 2023 dividend returns from work comp and health insurance.**
- **2024 PTO – Increased due to employee raises**
- **2024 Employee Benefits – 4.9% Increase**
  - **457(b) Retirement** – changes made to have tiers for retirement matches. 1-4 years 3%. 5-9 years 4% and 10+ years 5%
  - **Health Insurance** – Health Insurance rates for 2024 will be 4.5%.
  - **Payroll & Unemployment Taxes**
  - **Workers Comp** – Workers’ comp rates for 2024 are not available yet. An estimated 5% increase was made
- **Total 2024 personnel expenses – 5.6% Increase**

**Total Expenses**

- **Total 2024 proposed expenses – 6.8% Increase**

## Contributions

- Total 2022 call volume increased 4% from 2021.
  - Black Hawk had an increase of 9% in call volume
  - Central City had an increase of 3% in call volume
  - Gilpin County had a decrease of 4% in call volume
- Total contributions are proposed to increase by 6.1%
  - Black Hawk’s contribution would increase 10.5%
  - Central City’s contribution would increase 6.1%
  - Gilpin County’s contribution would increase 2.9%

## Call Volume/Percentage of Calls

% of Calls	2021 Calls	% Of Calls	2022 Calls	% Of Calls
<b>Black Hawk</b>	955	52%	1039	55%
<b>Central City</b>	230	13%	237	13%
<b>Gilpin County</b>	639	35%	614	32%
<b>Total</b>	<b>1,234</b>		<b>1,824</b>	

Changes Applied to 2024 Budget	2021-2022 Call Volume Changes		2023-2024
	% Call Increase /Decrease	Change in % of calls	Contribution Changes
<b>Black Hawk</b>	9%	3%	10.5%
<b>Central City</b>	3%	0%	6.1%
<b>Gilpin County</b>	-4%	-3%	2.9%
<b>Total</b>	4%		8.4%



**2023 Salary Survey**

Agency Name	Captain			Paramedic		
	Base	Median	Cap	Base	Median	Cap
Clear Creek EMS	\$85,000.00	\$102,500.00	<del>\$120,000.00</del>	\$61,368.32	\$68,300.16	\$75,232.00
Grand County EMS	\$81,942.65	\$96,033.36	\$110,124.06	\$62,981.00	\$66,933.00	\$70,885.00
Leadville				<del>\$73,216.00</del>	\$78,208.00	\$83,200.00
South Park	\$72,000.00	\$75,000.00	<del>\$78,000.00</del>	\$62,000.00	\$65,000.00	<del>\$68,000.00</del>
South West Teller County				\$66,427.00	\$76,211.00	\$85,995.00
Evergreen Fire	\$78,000.00	\$87,360.00	\$96,720.00	\$65,000.00	\$65,000.00	
Eagle County	<del>\$97,342.00</del>	\$102,791.00	\$108,240.00	\$65,298.00	\$83,144.50	<del>\$100,991.00</del>
Thompson Valley EMS	<del>\$66,000.00</del>	\$93,000.00	\$120,000.00	<del>\$59,400.00</del>	\$76,700.00	\$94,000.00
Adjusted Average	\$79,235.66		\$108,771.02	\$63,845.72		\$81,862.40
Gilpin Ambulance	\$69,592.64	\$79,809.60	\$90,026.56	\$61,738.56	\$70,790.72	\$79,842.88

**Administrative Staff Salary Survey**

Position	Current GAA	25th	50th	75th
Chief	\$118,000.00	\$129,749.00	\$139,922.00	\$155,330.00
Administrative Officer	\$72,322.00	\$93,257.00	\$104,514.00	\$117,981.00

Position	2023 Step	2023 Reg Rate 2080	2023 OT Rate 832	2023 Annual Salary	2024 Proposed Step	2024 Proposed Reg Rate 2080	2024 Proposed OT Rate 832	2024 Proposed Annual Salary 2912	2024 Proposed % Increase	457(b) %	457(b) Annual
Captain	5	\$23.08	\$34.62	\$76,810.24	5	\$24.71	\$37.07	\$82,239.04	7.0%	4%	\$3,289.56
Captain	3	\$22.19	\$33.29	\$73,852.48	4	\$24.23	\$36.35	\$80,641.60	9.0%	4%	\$3,225.66
Captain	8	\$24.50	\$36.75	\$81,536.00	8	\$26.21	\$39.32	\$87,231.04	7.0%	3%	\$2,616.93
EMT	2	\$15.08	\$22.62	\$50,186.24	3	\$15.38	\$23.07	\$51,184.64	2.0%	3%	\$1,535.54
EMT	1	\$14.78	\$22.17	\$49,187.84	2	\$15.08	\$22.62	\$50,186.24	2.0%	3%	\$1,505.59
EMT	1	\$14.78	\$22.17	\$49,187.84	2	\$15.08	\$22.62	\$50,186.24	2.0%	3%	\$1,505.59
EMT	0	\$14.49	\$21.74	\$48,226.88	1	\$14.78	\$22.17	\$49,187.84	2.0%	3%	\$1,475.64
EMT	3	\$15.38	\$23.07	\$51,184.64	4	\$15.69	\$23.54	\$52,220.48	2.0%	3%	\$1,566.61
EMT	1	\$14.78	\$22.17	\$49,187.84	2	\$15.08	\$22.62	\$50,186.24	2.0%	3%	\$1,505.59
EMT	3	\$15.38	\$23.07	\$51,184.64	5	\$16.00	\$24.00	\$53,248.00	4.0%	4%	\$2,129.92
EMT	1	\$14.78	\$22.17	\$49,187.84	1	\$14.78	\$22.17	\$49,187.84	0.0%	3%	\$1,475.64
EMT	2	\$15.08	\$22.62	\$50,186.24	3	\$15.38	\$23.07	\$51,184.64	2.0%	3%	\$1,535.54
Paramedic	8	\$21.75	\$32.63	\$72,388.16	9	\$23.05	\$34.58	\$76,714.56	6.0%	3%	\$2,301.44
Paramedic	13	\$24.00	\$36.00	\$79,872.00	14	\$25.45	\$38.18	\$84,701.76	6.0%	5%	\$4,235.09
Paramedic	5	\$20.48	\$30.72	\$68,157.44	6	\$21.73	\$32.60	\$72,321.60	6.0%	3%	\$2,169.65
Paramedic	2	\$19.30	\$28.95	\$64,230.40	3	\$20.47	\$30.71	\$68,128.32	6.0%	3%	\$2,043.85
Paramedic	5	\$20.47	\$30.71	\$68,128.32	6	\$21.73	\$32.60	\$72,321.60	6.0%	3%	\$2,169.65
Paramedic	4	\$20.27	\$30.41	\$67,462.72	6	\$21.73	\$32.60	\$72,321.60	7.0%	3%	\$2,169.65
Paramedic	13	\$24.00	\$36.00	\$79,872.00	14	\$25.45	\$38.18	\$84,701.76	6.0%	5%	\$4,235.09
Paramedic	8	\$22.60	\$33.90	\$75,212.80	9	\$23.05	\$34.58	\$76,714.56	2.0%	3%	\$2,301.44
Paramedic	13	\$24.00	\$36.00	\$79,872.00	14	\$25.45	\$38.18	\$84,701.76	6.0%	5%	\$4,235.09
	<b>Total Field Salaries</b>			<b>\$1,313,452.34</b>	<b>Total Field Salaries</b>			<b>\$1,399,511.36</b>	<b>457 Match</b>		<b>\$45,939.20</b>
					<b>5% Added for Unscheduled OT and PRN</b>			<b>\$1,469,486.93</b>			
					<b>2024 Proposed PTO</b>			<b>\$70,000.00</b>			
					<b>Annual Salary Less PTO</b>			<b>\$1,399,486.93</b>			
	<b>2023 Budgeted/Projected Field Salaries</b>			<b>\$1,320,000.00</b>	<b>2024 Budgeted Field Salary</b>			<b>\$1,400,000.00</b>	5.7%		
<b>Position</b>		<b>2023 Salary/PP</b>		<b>2023 Annual Salary</b>		<b>2024 Proposed Salary/PP</b>		<b>2024 Proposed Annual Salary</b>			
Chief/Manager		\$4,538.46		\$118,000.00		\$4,538.46		\$118,000.00	0.0%	3%	\$3,540.00
Administrative Officer		\$2,781.62		\$72,322.07	6	\$3,132.55		\$81,446.40	13.0%	5%	\$3,616.10
		<b>\$7,320.08</b>		<b>\$190,322.07</b>		<b>\$7,671.01</b>		<b>\$199,446.40</b>	<b>457 Match</b>		<b>\$7,156.10</b>
								<b>2024 Admin Salaries</b>	<b>\$200,000.00</b>	<b>Total 457 Match</b>	<b>\$53,095.30</b>
								<b>2024 Proposed Salaries</b>	<b>\$1,600,000.00</b>	<b>2024 457 Match</b>	<b>\$55,000.00</b>
								<b>Taxes 9% of Total Salaries</b>	<b>\$144,000.00</b>		